

**IN THE UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF GEORGIA  
ATLANTA DIVISION**

**IN RE:**

**KJ TRADE LTD INC.,**

**Debtor.**

**CHAPTER 11  
SUBCHAPTER V**

**CASE NO. 23-51681-JWC**

**AMENDED PLAN OF REORGANIZATION**

**Dated this 23<sup>rd</sup> day of June, 2023**

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Filed by:

**KJ Trade LTD Inc.**

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COMES NOW KJ Trade Ltd Inc. d/b/a Matte Collection (“Debtor”), and, pursuant to sections 1123, 1189, and 1190 of title 11 of the United States Code (the “Bankruptcy Code”) and Rule 3016 of the Federal Rules of Bankruptcy Procedure (the “Bankruptcy Rules”), proposes this Plan of Reorganization (the “Plan”) for the resolution of the Claims against Debtor. Debtor is the proponent of this Plan as required under section 1191 of the Bankruptcy Code.

## **Article 1**

### **Contents of the Plan; Required Disclosures**

1.1 *Subchapter V Plan of Reorganization.* This Plan is filed under Subchapter V of Chapter 11 of the Bankruptcy Code.

1.2 *History of the Debtor’s Business Operations.*

Debtor is an affordable, luxury lifestyle women’s swimwear e-commerce brand doing business as Matte Collection. Debtor was formed in January 2018 and is owned by Justina Wilkerson who also serves as the CEO, chief designer and creative director. Debtor designs and manufactures its merchandise for sale directly to consumers via e-commerce. Debtor heavily markets via social media including through influencers. In Debtor’s first year of operations, it generated approximately \$1,000,000 in sales which grew each year until 2022 when Debtor experienced a decline in revenue due to inventory management issues. This resulted in cash flow issues which inhibited Debtor’s ability to purchase inventory and fully fund its marketing both of which drive its business.

Specifically, in April 2022, on the eve of Debtor’s busy season, Debtor engaged SkuVault (which is an inventory software management company) to assist with barcoding Debtor’s inventory to increase order accuracy. Debtor’s volume had grown too big to continue to solely manage its inventory in house. Debtor had been relying on temporary workers who were less reliable and accurate. Around the time SkuVault came on board, Debtor started to receive increased complaints from customers that they were receiving the wrong items in their orders. At the time, Debtor thought it was the workers pulling the wrong items for orders. But the complaints grew. Debtor determined it was an issue with the SkuVault software assigning the wrong barcodes to items. By the time the barcoding issues was identified, the problem had multiplied. Some customers received three shipments before they received the correct order, and most of those customers did not return the erroneous shipments. This was a massive loss for Debtor.

Additionally, Debtor was experiencing issues with receiving merchandise from its manufacturer in China. Debtor designs its own merchandise. It is then manufactured in China. DHL was rejecting shipments from the manufacturer after Debtor had already paid the import price. This resulted in the merchandising being reshipped at a delay and increased costs. Ultimately, a snowball of inventory all came in at once. Debtor was unable to keep up with the pace of unpacking, sorting and warehousing. Merchandise sat in boxes and sales were negatively impacted, and orders could not be fulfilled in a timely manner.

It was at this point that Debtor looked to internet lenders to fund the business. The internet lenders require daily debits. Once Debtor entered the low season after summer, the debits became

unsustainable. The internet lenders then began taking collection action by freezing accounts and notifying Debtor's payment processor to cease payments to Debtor. These collection actions caused Debtor to be unable to purchase inventory and process orders. Debtor filed bankruptcy in February 2023 to stop the collection action and essentially had to restart the business.

### 1.3 *Current Management and Employees.*

#### 1.3.1 Directors and Officers of Reorganized Debtor.

Debtor's stock is wholly owned by Justina Wilkerson who also serves as Debtor's Chief Executive Officer, creative director and chief designer.

##### 1.3.1.1 Insiders Employed by Reorganized Debtor.

Ms. Wilkerson is employed fulltime by Debtor and receives salary of \$350,000.00 annually.

### 1.4 *Liquidation Analysis.*

Holders of claims would not receive any greater return in a liquidation of Debtor's assets. Moreover, in liquidation, the trustee would incur costs associated with liquidation such as broker fees. The details of a hypothetical liquidation are in the liquidation analysis attached as **Exhibit "A"** to this plan. Conversion and liquidation under Chapter 7 of the Bankruptcy Code would result in the appointment of a Chapter 7 trustee and the liquidation of assets. Assets disposed of by "liquidation" or "fire" sale generally generate significantly less proceeds than assets that are marketed and sold as a going concern. Additionally, a Subchapter V trustee or Chapter 7 trustee would incur trustee's fees pursuant to § 326(a) or § 330 of the Bankruptcy Code.<sup>1</sup>

In October 2022, Debtor received an offer of \$2,300,000.00 from OpenStore to purchase its business. At that time, Debtor had approximately \$1,000,000 of inventory on hand. The purchase would have included all of Debtor's inventory, intellectual property, goodwill and ecommerce storefront.

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<sup>1</sup> 11 U.S.C. § 326(a) states that a Chapter 7 trustee would incur trustee's fees equal to 25% of the first \$5,000 of Liquidation Value of Assets; 10% of amount in excess of \$5,000 but not in excess of \$50,000 of Liquidation Value of Assets; 5% of any amount in excess of \$50,000 but not in excess of \$1,000,000; 3% of any amount in excess of \$1,000,000 of the Liquidation Value of Asset. Commissions for auctioneers or brokers for personal property and commercial real estate generally are generally equivalent to ten (10%) percent of the gross sales price. In addition, the attorney and any other professional for the Chapter 7 trustee would incur attorney's fees and other fees.

11 U.S.C. § 330 provides for reasonable compensation for actual, necessary services rendered by the Subchapter V trustee and reimbursement for actual, necessary expenses. The Subchapter V trustee's hourly rate is \$400.00.

1.5 *Alternative Confirmation Standards Under Section 1191(a) and (b).* Debtor seeks to confirm this Plan by obtaining the consent of all Impaired Classes provided for in this Plan by a majority in number and two-thirds in amount of Allowed Claims actually voting. If Debtor succeeds in obtaining the accepting vote (i.e. consent) of all Impaired Classes, the provisions of the Plan referencing and operating under section 1191(a) of the Bankruptcy Code will apply as described herein. If Debtor is unable to obtain the accepting vote (i.e. consent) of all Impaired Classes, Debtor will request the Court to confirm the Plan under 1191(b) and the provisions of the Plan referencing and operating under section 1191(b) of the Bankruptcy Code will apply as described herein.

1.6 *Property and Claims.* This Plan deals with all property of Debtor and provides for treatment of all Claims against Debtor and its property.

## **Article 2**

### **Definitions and General Provisions**

For the purposes of this Plan, except as otherwise expressly provided or unless the context otherwise requires, all capitalized terms not otherwise defined shall have the meanings ascribed to them in this Article of the Plan. Any term that is not defined herein, but is defined in the Bankruptcy Code or the Bankruptcy Rules, shall have the meaning ascribed to that term therein.

2.1 *Definitions.* The following terms, when used in this Plan, shall have the following meaning:

2.1.1.A “*Administrative Expense Claim*” means a Claim for payment of an administrative expense entitled to priority under section 507(a)(2) of the Bankruptcy Code.

2.1.1.B “*Allowed Administrative Expense Claim*” means an Administrative Expense Claim that has been allowed pursuant to a Final Order in accordance with Article 6.3 of this Plan.

2.1.2 “*Allowed Claim*” shall mean a Claim or any portion thereof that is enforceable against Debtor or enforceable against the property of Debtor under sections 502 or 503 of the Bankruptcy Code.

2.1.3 “*Allowed Secured Claim*” shall mean the amount of the allowed Claim held by parties secured by property of Debtor which is equal to the amount provided by the Plan unless such other amount is stipulated as constituting the allowed secured claim between the parties, or such amount as the Bankruptcy Court allows.

2.1.4 “*Allowed Unsecured Claim*” shall mean Allowed Claims which are not allowed administrative, priority, or secured claims.

2.1.5 “*Assets*” means, collectively, all of the property, as defined by section 541 of the Bankruptcy Code, of the Estate of Debtor (including without limitation, all of the assets, property, interests (including equity interests) and effects, real and personal, tangible and

intangible, including all Avoidance Actions), wherever situated as such properties exist on the Effective Date or thereafter.

2.1.6 “*Avoidance Action*” means any claim or cause of action of the Estate arising out of or maintainable pursuant to sections 502, 510, 541, 542, 543, 544, 545, 547, 548, 549, 550, 551 or 553 of the Bankruptcy Code or any other similar applicable law or section of the Bankruptcy Code, regardless of whether such action has been commenced prior to the Effective Date.

2.1.7 “*Ballot*” means each of the ballot forms that are distributed with the Plan to Holders of Claims included in the Classes that are Impaired under this Plan and are entitled to vote.

2.1.8 “*Bankruptcy Case*” means the chapter 11 case initiated by Debtor’s filing on the Filing Date of a voluntary petition for relief in the Bankruptcy Court under Subchapter V of Chapter 11 of the Bankruptcy Code.

2.1.9 “*Bankruptcy Code*” means title 11 of the United States Code.

2.1.10 “*Bankruptcy Court*” means the United States Bankruptcy Court for the Northern District of Georgia, Atlanta Division.

2.1.11 “*Bankruptcy Rules*” means, collectively, the Federal Rules of Bankruptcy Procedure.

2.1.11.A “*Bar Date*” means May 2, 2023, the date the Court established as the deadline for nongovernmental entities to file a proof of claim pursuant to docket entry number 5 (the “Bar Notice”). The terms of the Bar Notice will continue in full effect after the Effective Date.

2.1.11.B. “*Bar Notice*” shall have the meaning as defined in 2.1.11.A herein.

2.1.12 “*Business Day*” means any day on which the commercial banks are required to be open for business in Atlanta, Georgia and which is not a weekend or legal holiday recognized by the Bankruptcy Court or the Superior Courts of the State of Georgia.

2.1.13 “*Cash*” means legal tender of the United States of America and equivalents thereof.

2.1.14 “*Causes of Action*” means all Avoidance Actions and any and all of Debtor’s actions, suits, accounts, agreements, promises, rights to payment and claims, whether known or unknown, reduced to judgment, not reduced to judgment, liquidated, unliquidated, fixed, contingent, matured, unmatured, disputed, undisputed, secured, unsecured, and whether asserted or assertable directly or derivatively, in law, equity, or otherwise.

2.1.15 “*Chapter 11*” means chapter 11 of the Bankruptcy Code.

2.1.16 “*Claim*” means a claim against Debtor whether or not asserted, as defined in section 101(5) of the Bankruptcy Code.

2.1.17 “*Classes*” means a category of Claims described in this Plan.

2.1.17A “*Cure Amount*” means the amount in Cash necessary to satisfy the requirements to cure a default pursuant to 11 U.S.C. § 365 for assumption of an executory contract or unexpired lease.

2.1.18 “*Confirmation Date*” means the date on which the Bankruptcy Court enters the Confirmation Order.

2.1.19 “*Confirmation Hearing*” means the hearing before the Bankruptcy Court held to consider confirmation of this Plan and related matters under section 1191 of the Bankruptcy Code, as such hearing may be continued.

2.1.20 “*Confirmation Order*” means the order confirming this Plan pursuant to section 1191 of the Bankruptcy Code that the Bankruptcy Court enters, which shall be in all respects reasonably acceptable to Debtor.

2.1.21 “*Debtor*” means KJ Trade Ltd Inc. d/b/a Matte Collection, the debtor in this Bankruptcy Case.

2.1.22 “*Disallowed Claim*” means a Claim or any portion thereof that: (i) has been disallowed by a Final Order, (ii) is listed in any of Debtor’ Schedules at zero, unknown, contingent, disputed, or unliquidated and as to which a proof of claim bar date has been established but no proof of claim has been timely filed or deemed timely filed with the Bankruptcy Court, or (iii) is not listed in Debtor’ Schedules and as to which a proof of claim bar date has been established but no proof of claim has been timely filed or deemed timely filed with the Bankruptcy Court.

2.1.23 “*Disputed Claim*” means, with reference to any Claim, a Claim or any portion thereof, that is the subject of an objection timely filed in the Bankruptcy Court and which objection has not been withdrawn, settled or overruled by a Final Order of the Bankruptcy Court.

2.1.24 “*Distribution*” means any distribution by Debtor or reorganized Debtor to a Holder of an Allowed Claim.

2.1.25 “*District Court*” means the United States District Court for the Northern District of Georgia, Atlanta Division.

2.1.26 “*Effective Date*” means the date that is 30 days after the entry of a Confirmation Order.

2.1.27 “*Estate*” means, with regard to Debtor, the estate that was created by the commencement by Debtor of the Bankruptcy Case pursuant to section 541 of the Bankruptcy Code, and shall be deemed to include, without limitation, any and all rights, powers, and privileges of such Debtor and any and all interests in property, whether real, personal or mixed, rights, causes of action, avoidance powers or extensions of time that such Debtor or such estate shall have had

as of the commencement of the Bankruptcy Case whether by virtue of sections 541, 544, 545, 546, 547, 548, 549 or 550 of the Bankruptcy Code, or otherwise. In the event that this Plan is confirmed by the Bankruptcy Court under section 1191(b) of the Bankruptcy Code, such definition shall also include (1) all of the property defined by section 541 of the Bankruptcy Code and (2) any earnings from services performed by the Debtor after the commencement of the Bankruptcy Case but before the Bankruptcy Case is closed, dismissed, or converted to a case under Chapter 7, 12, or 13, whichever occurs first.

2.1.28 “*Executory Contract or Unexpired Lease*” means all executory contracts and unexpired leases to which Debtor is a party.

2.1.29 “*Filing Date*” or “*Petition Date*” means February 21, 2023.

2.1.30 “*Final Distribution*” means the Distribution by Debtor or reorganized Debtor that satisfies all Allowed Claims to the extent provided in accordance with the Plan.

2.1.31 “*Final Distribution Date*” means the Distribution Date on which the Final Distribution is made.

2.1.32 “*Final Order*” means an order of the Bankruptcy Court, the District Court, or any other court as to which (i) any appeal that has been taken has been finally determined or dismissed, or (ii) the time for appeal has expired and no appeal has been filed timely. In the case of an order of the Bankruptcy Court, the time for appeal, for purposes of this definition, shall be the time permitted for an appeal to the District Court.

2.1.33 “*Government Bar Date*” in accordance with 11 U.S.C. § 502, is 180 days after the order for relief (here the Filing Date) and means August 21, 2023.

2.1.33.1 “*Holder*” means a holder of a Claim or Interest, as applicable.

2.1.34 “*Impaired*” shall have the meaning ascribed thereto in section 1124 of the Bankruptcy Code.

2.1.35 “*Initial Distribution Date*” means the Effective Date.

2.1.36 “*Lien*” has the meaning set forth in section 101(37) of the Bankruptcy Code.

2.1.37 “*Person*” means an individual, corporation, partnership, joint venture, association, joint stock company, limited liability company, limited liability partnership, trust, estate, unincorporated organization, governmental unit (as defined in section 101(27) of the Bankruptcy Code) or other entity.

2.1.38 “*Plan*” means this plan of reorganization as it may hereafter be corrected, amended, supplemented, restated, or modified.



2.1.39 “*Priority Claim*” means a Claim entitled to priority under the provisions of section 507(a) of the Bankruptcy Code other than an Administrative Expense Claim or a Priority Tax Claim.

2.1.40 “*Priority Tax Claim*” means a Claim against Debtor that is of a kind specified in sections 507(a)(8) of the Bankruptcy Code.

2.1.41 “*Professional Compensation*” means (1) any amounts that the Bankruptcy Court allows pursuant to section 330 of the Bankruptcy Code as compensation earned, and reimbursement of expenses incurred, by professionals employed by Debtor and the fees and expenses of the Subchapter V Trustee, and (2) any amounts the Bankruptcy Court allows pursuant to sections 503(b)(3) and (4) of the Bankruptcy Code in connection with the making of a substantial contribution to the Bankruptcy Case.

2.1.42 “*Record Date*” means any date established in the Confirmation Order or any other Final Order of the Bankruptcy Court for determining the identity of holders of Allowed Claims entitled to Distributions under this Plan. If no Record Date is established in the Confirmation Order or any other order of the Bankruptcy Court prior to the Confirmation Date, then the Record Date shall be the Confirmation Date.

2.1.43 “*Record Holder*” means the Holder of a Claim as of the Record Date.

2.1.44 “*Released Parties*” means Debtor.

2.1.45 “*Retained Action*” means all claims, Causes of Action, rights of action, suits and proceedings, whether in law or in equity, whether known or unknown, which Debtor or Debtor’s Estate may hold against any Person, including, without limitation, (i) claims and Causes of Action brought prior to the Effective Date, (ii) claims and Causes of Action against any Persons for failure to pay for products or services provided or rendered by Debtor, (iii) claims and Causes of Action relating to strict enforcement of Debtor’s intellectual property rights, including patents, copyrights and trademarks, (iv) claims and Causes of Action seeking the recovery of Debtor’s accounts receivable or other receivables or rights to payment created or arising in the ordinary course of Debtor’s business, including without limitation, claim overpayments and tax refunds, (v) any and all claims against the United States of America related to or arising out of *United States of America v. \$1,249,980.22 In Fund in Bank of America Account Number XXXXXXXXX9287 Held in the Name of KJ Trade Inc.*, U.S. District Court, Northern District of Georgia, Case. No. 22-cv-04311-VMC; (vi) all Causes of Action that are Avoidance Actions; and (vii) all those claim or causes of action described in Section 7.3 as Preserved Causes of Action.

2.1.46 “*Schedules*” means the Schedules of Assets and Liabilities Debtor filed in the Bankruptcy Case, as such Schedules may be amended from time to time in accordance with Bankruptcy Rule 1009.

2.1.47 “*Secured Claim*” means a Claim against Debtor to the extent secured by a Lien on any property of Debtor on the Petition Date to the extent of the value of said property as provided in the Plan.



2.1.48 *Intentionally Deleted.*

2.1.48A “*Subchapter V Trustee*” means Todd Hennings who was appointed by the United States Trustee under section 1183(a) of the Bankruptcy Code to serve as the Subchapter V trustee in this Bankruptcy Case, and any successor trustee to Mr. Hennings.

2.1.49 “*Subordinated Claim*” means any Unsecured Claim that is subordinated in priority to all other Allowed Unsecured Claims pursuant to the provisions of section 510 of the Bankruptcy Code or other applicable law.

2.1.50 “*Unimpaired*” means, with respect to a Class of Claims or Interests, any Class that is not Impaired.

2.1.51 “*Unsecured Claim*” means any Claim against Debtor that is not a Secured Claim, a Priority Claim, a Priority Tax Claim, or an Administrative Expense Claim.

2.2 *Time.* Whenever the time for the occurrence or happening of an event as set forth in this Plan falls on a day which is a Saturday, Sunday, or legal holiday under the laws of the United States of America or the State of Georgia, then the time for the next occurrence or happening of said event shall be extended to the next day following which is not a Saturday, Sunday, or legal holiday.

2.3 *Events of Default.* Unless otherwise specifically provided in a class under the Plan, in the event of a default by Debtor in payments or otherwise pursuant to the Plan, the Holder must send written notice (the “Default Notice”) to Debtor at the addresses of record for Debtor as reflected on the docket for this Bankruptcy Case, unless Debtor has provided the Holder with a written notice of a change of address. Such Default Notice must contain the reason for the default and if such default is monetary, the amount of the default and amount necessary to cure the default, as well as notice that Debtor has ten (10) days (in the case of a monetary default) and thirty (30) days (in the case of a non-monetary default) from receipt by Debtor and Debtor’s counsel of the Default Notice (or the following business day if the 10<sup>th</sup> or 30<sup>th</sup> day does not fall on a business day) to cure such default (and the address for payment, which will accept overnight deliveries, in the event of a monetary default). The Holder must send such Default Notice to (a) Debtor via certified mail or recognized overnight carrier with a copy to Debtor via email and (b) by certified mail or recognized overnight carrier to Leslie M. Pineyro and Leon S. Jones (Jones & Walden, LLC) at the address reflected in the then current directory of the State of Bar of Georgia with a copy via email. Debtor shall have ten (10) days or thirty (30) days (as applicable) from Debtor’s and Debtor’s counsel’s receipt of the Default Notice to cure such default. Receipt by Debtor’s attorney shall not be deemed receipt by Debtor of the required Default Notice. Notwithstanding anything to the contrary in the Plan or otherwise, a default under one Class of Claims or sub-class of Claims shall not constitute a default under any other Class of Claims or sub-class of Claims. (For example, a default under Class 1 shall not constitute a default under Class 2). In the event of a default under the Plan as to any creditor or creditors and Debtor’s cure of any such default, then the terms of the Plan shall remain in effect and Debtor shall then be deemed to be in compliance with the Plan and the injunction (or automatic stay, as applicable) as to such creditor or creditors

shall be and remain unaffected without further order, action or notice, and without limitation, such creditor or creditors shall be enjoined from taking any actions prohibited by the terms of the Plan (including without limitation Article 11.5 of the Plan).

2.3.1 *Remedies in the Event of Default.* In the event of an uncured default, then such affected creditor may take any action provided for by law to enforce the terms of the Plan, but the injunction of the Plan (or automatic stay, as applicable) shall remain in place to prohibit any action other than to enforce the terms of the Plan. Without limitation, a secured creditor may enforce any lien provided under this plan and an unsecured creditor may file an action for breach of contract to enforce any amounts due under the Plan.

2.4 *Notices.* All notices under the Plan shall be in writing. Unless otherwise specifically provided herein, all notices shall be sent to Debtor via U.S. Certified Mail Return Receipt or by recognized overnight carrier to the address of record for Debtor in this Case, unless Debtor has provided such Holder with written notice of change of address for Debtor, with a copy via email and certified mail or nationally recognized overnight delivery service to Leslie M. Pineyro and Leon Jones at the address reflected in the then current directory of the State Bar of Georgia. Receipt of notice by Leslie M. Pineyro and Leon Jones (Jones & Walden, LLC) shall not be deemed receipt by Debtor of the required notice. Notice to creditors may be provided (a) at the address set forth on the proof of claim filed by such Holder, (b) at the address set forth in any written notices of address change delivered to Debtor after the date of any related proof of claim, (c) at the addresses reflected in the Schedules if no proof of claim has been filed and Debtor has not received a written notice of a change of address, or (d) if the Holder's address is not listed in the Schedules, at the last known address of such Holder according to the Debtor's books and records.

### **Article 3**

#### **Classification of Claims and Interests**

3.1 *Summary.* The categories of Claims and Interests set forth below classify all Claims against Debtor for all purposes of this Plan. A Claim or Interest shall be deemed classified in a particular Class only to the extent the Claim or Interest qualifies within the description of that Class and shall be deemed classified in a different Class to the extent that any remainder of such Claim or Interest qualifies within the description of such different Class. The treatment with respect to each Class of Claims and Interests provided for in Article 4 shall be in full and complete satisfaction, release, and discharge of such Claims and Interests.

#### 3.2 *Classes:*

3.2.1 Class 1 consists of the Secured or Priority Tax Claim of the Internal Revenue Service.

3.2.2 Class 2 consists of the Secured or Priority Tax Claim of the Georgia Department of Revenue.

- 3.2.3 Class 3 consists of the Priority or Secured Tax Claims of Governmental Units Not Otherwise Classified.
- 3.2.4 Class 4 consists of the Secured Claim of the United States Small Business Administration.
- 3.2.5 Class 5 consists of the Secured Claims that are Junior to the United States Small Business Administration.
- 3.2.6 Class 6 consist of Priority and Secured Claims of Circle Industrial, LLC
- 3.2.7 Class 7 consists of the General Unsecured Claims.
- 3.2.8 Class 8 consists of the Equity Interest.

#### **Article 4**

#### **Treatment of Claims and Interests**

The Classes, the treatment of each Class, and the voting rights of each Class are set forth below.

Debtor reserves the right to pay any claim in full at any time in accordance with Debtor's obligation to such Holder under the Plan (i.e., at the percentage distribution designated in the Plan and including any accrued and unpaid interest, if any) without prepayment penalty.

Upon request by Debtor, a Holder of a Claim shall provide the then outstanding amount of distributions due on the Claim pursuant to the Plan and an accounting of all payments received and their application since the Petition Date.

Notwithstanding anything elsewhere in the Plan, the Bar Notice and Government Bar Date shall continue in full force and effect following confirmation of the Plan.

Nothing herein shall be deemed an admission as to the nature, validity, or amount of any claim. Debtor reserves the right to object to any and all claims whether described in the Plan or not.

#### **4.1 Class 1: Secured or Priority Tax Claims of the Internal Revenue Service**

Class 1 consists of any Secured Claim or Priority Tax Claim against Debtor held by the Internal Revenue Service (the "IRS") which was assessable or due and payable prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) (the "Class 1 IRS Tax Claim"). On April 13, 2023, the IRS filed a proof of claim, assigned Proof of Claim No. 3, asserting (i) an unsecured priority claim in the amount of \$1,046,039.30 and (ii) a general unsecured claim in the amount of \$78,985.92. On March 17, 2023, the IRS amended its Proof of Claim No. 3 to assert (i) an unsecured priority claim in the amount of \$3,085,487.98 and (ii) general unsecured claims in the amount of \$1,229,404.17 (which is classified and treated as a Class

7 General Unsecured Claim and referred to herein as the “Asserted IRS Class 7 Claim”). On May 25, 2023, the IRS amended Proof of Claim No. 3 (“IRS Total Asserted Claim”) to assert (i) an unsecured priority claim in the amount of \$3,078,173.04 (the “Asserted IRS Class 1 Claim”) and (ii) general unsecured claims in the amount of \$1,229,404.17 (which is classified and treated as a Class 7 General Unsecured Claim and referred to herein as the “Asserted IRS Class 7 Claim”). The vast majority of the IRS Total Asserted Claim is based on proposed additional amounts, which are under audit with the IRS. Specifically, tax years 2018, 2019 and 2020 are currently under audit and disputed by Debtor. Upon Debtor’s information and belief, the amount of the IRS Total Asserted Claim is vastly overstated, and Debtor is disputing the same in tax court, as to the 2018 and 2019 amounts. The 2020 audit is still under way and has not yet proceeded to tax court. Additionally, the IRS has estimated Debtor may owe \$605,104.00 for tax year 2022; however, Debtor anticipates a net operating loss for tax year 2022 and does not anticipate owing any state or federal income taxes for 2022. The Debtor and the IRS reserve all rights with respect to the sums claimed in the IRS Total Asserted Claim, including but not limited to the IRS’s right of setoff and right to assess unpaid taxes, penalties, and interest and the Debtor’s right to object to same. The Allowed amount of the IRS Total Asserted Claim will be as determined in accordance with applicable law without the necessity of Debtor filing an objection to the IRS proof of claim provided that Debtor reserves the right to object to the same or to request this Court estimate or determine Debtor’s tax liability, pursuant to 11 U.S.C. § 505. Debtor shall pay any allowed claims of the IRS, arising prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) on the terms herein.

Any priority or secured Class 1 IRS Tax Claim shall be paid pursuant to Class 1, and any IRS general unsecured tax claim shall be paid pursuant to the General Unsecured Class 7. Debtor shall pay any Allowed Class 1 IRS Tax Claim in monthly payments as provided in the Plan Payment Procedures in Section 4.9 of the Plan provided, however, that any Allowed Class 1 IRS Tax Claim that has not been paid in full on or before the 5th anniversary of the Filing Date shall be paid with a final balloon payment on the 5th anniversary of the Filing Date (i.e. February 21, 2028) unless the IRS agrees to a longer payment term in writing after the entry of the Confirmation Order. Interest on the Class 1 IRS Tax Claim shall be paid shall accrue daily at the rate of 9% per annum, unless at the time of confirmation of the Plan a different rate applies under 11 U.S.C. § 511, 26 U.S.C. § 6621, and any applicable Revenue Ruling.

Notwithstanding anything to the contrary contained herein or in the Plan, nothing shall require the IRS to file a request for payment of an administrative expense in order to receive payment for any liability described in Bankruptcy Code sections 503(b)(1)(B) and (C) in accordance with Bankruptcy Code section 503(b)(1)(D). To the extent that any allowed IRS claim under Bankruptcy Code section 503, if any, is not paid in cash in full on or prior to the Effective Date, such administrative claim shall accrue interest and penalties as provided by non-bankruptcy law until paid in full.

Notwithstanding anything to the contrary contained herein or in the Plan, failure by the Debtor to make any payment to the IRS pursuant to the terms of the confirmed Plan shall be an event of default. If the Debtor fails to cure an event of default within fifteen (15) days after the date of a written notice of default by the IRS to the Debtor and its attorney, then the administrative collection powers and rights of the United States, acting through the IRS, will be reinstated as such

powers and rights existed prior to the filing of the bankruptcy petition by the Debtor and the IRS may (a) engage in administrative collection activity, (b) institute a collection action to enforce and collect the entire amount of its outstanding tax claim; (c) exercise and pursue any and all available remedies any and all rights and remedies it may have under applicable non-bankruptcy law or regulation without further leave of Court; and/or (d) seek such relief as may be appropriate.

Notwithstanding anything to the contrary contained herein or in the Plan, any discharge of the claims of the IRS shall not be effective until all payments provided for the IRS contemplated within the Plan and this Order have been made. Further, the Debtor and any property of the Debtor shall remain liable for all unpaid priority tax claims after confirmation until the Class 1 IRS Tax Claim is paid in full subject to the payment provision of the Plan, including any default remedies in the event of an uncured default.

Subject to the provisions of Section 4.9.4.2 regarding the return of overpayment on the Class 1 IRS Tax Claim, as modified below, nothing shall affect the rights of the IRS to assert setoff and recoupment and such rights are expressly preserved.

Section 4.9.4.2 is modified to provide that if it is determined by this Court or any other tribunal of competent jurisdiction that the IRS has been overpaid on the Class 1 IRS Tax Claim, upon a refund claim by the Debtor in accordance with the requirements of 26 U.S.C. §§ 6511 and 7422 and the related Treasury regulations, the United States, by and through the IRS will refund the net overpayments within sixty (60) days of entry of a final decision pursuant to 26 U.S.C. §§ 7481 and 7483, unless otherwise agreed to by the parties or ordered by this Court or any other tribunal of competent jurisdiction.

Notwithstanding anything to the contrary contained herein or in the Plan, the Plan shall not release any non-debtor party, or bar or enjoin the IRS from the assessment and collection of any taxes owed, including any trust fund recovery penalties from a non-debtor party.

The claims of the Class 2 creditors are unimpaired by the Plan; however, a holder's Class 7 General Unsecured Claim is impaired and said holder is entitled to vote pursuant to Class 7 of the Plan. *Solow v. PPI Enterprises (U.S.) (In re PPI Enterprises, (U.S.), Inc.)*, 324 F.3d 197 (3d Cir. 2003) (“[A] creditor's claim outside of bankruptcy is not the relevant barometer for impairment, we must examine whether the plan itself is a source of limitation on a creditor's legal, equitable, or contractual rights.”)

Nothing herein shall constitute an admission as to the nature, validity, or amount of such claim. Debtor reserves the right to object to any and all claims.

#### **4.2 Class 2: Secured or Priority Tax Claims of the Georgia Department of Revenue**

Class 2 shall consist of any Secured Claim or Priority Tax Claim against Debtor held by the Georgia Department of Revenue (the “GDR”) which was assessable or due and payable prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) (the “Class 2 GDR Tax Claim”). On April 26, 2023, the GDR filed a proof of claim, assigned Proof of



Claim No. 14 (“Total Asserted GDR Tax Claim”), asserting (i) an unsecured priority claim in the amount of \$211,151.34 (the “Asserted GDR Class 2 Claim”) and (ii) general unsecured claims in the amount of \$35,840.18 (which is classified and treated as a Class 7 General Unsecured Claim and referred to herein as the “Asserted GDR Class 7 Claim”).

The Government Bar Date for filing proofs of claim is fixed by 11 U.S.C. §502 and is September 6, 2022. Upon passage of the Government Bar Date, any claim asserted or assertable by the GDR on or before the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) shall: (i) be time barred and fixed as provided in the Plan, subject to Debtor’s right to object to the same and (ii) any other, additional, or amended claim assessable on or prior to the Filing Date shall be disallowed in its entirety and forever discharged. Debtor shall pay any claim of the GDR assessable, arising prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) on the terms herein.

Any priority or secured Class 2 GDR Tax Claim shall be paid pursuant to Class 2, and any GDR general unsecured tax claim is specifically classified and will be paid pursuant to the General Unsecured Class 7. Debtor shall pay any Allowed Class 2 GDR Tax Claim in monthly payments as provided in the Plan Payment Procedures in Section 4.9 of the Plan with interest accruing at the rate required by 11 U.S.C. § 511 provided, however, that any Allowed Class 2 GDR Tax Claim that has not been paid in full on or before the 5<sup>th</sup> anniversary of the Filing Date shall be paid with a final balloon payment on the 5<sup>th</sup> anniversary of the Filing Date (i.e. February 21, 2028) unless such Holder agrees to a longer payment term before or after entry of the Confirmation Order. Any third-party payments or payments in excess of the scheduled distribution pursuant to Class 2 received by the GDR shall be applied to the principal tax obligation of the Class 2 GDR Tax Claim owed by Debtor pursuant to Class 2. Debtor’s Class 2 payments shall be applied in the following order: (i) interest accruing on the Class 2 GDR Tax Claim after the Effective Date under the Plan, (ii) the taxes included in the Class 2 GDR Tax Claim, and (iii) interest and penalties which accrued prior to the Filing Date and Effective Date.

A failure by the Debtor to make a payment on the Class 2 GDR Tax Claim to the GDR pursuant to the terms of this Plan shall be an event of default as to the GDR. In the event of a default under Class 2, the GDR must send a Default Notice to Debtor in accordance with Article 2.3 of the Plan. Such Default Notice must contain the reason for the default and if such default is monetary, the amount of the default and amount necessary to cure the default and the address for payment, which will accept overnight deliveries. Receipt by Debtor’s attorney shall not be deemed receipt by Debtor of the required Default Notice. In the event of an uncured default under Class 2 following proper Default Notice procedures and opportunity to cure pursuant to Article 2.3 of the Plan, the GDR may (a) enforce the entire amount of its then outstanding Allowed Class 2 GDR Tax Claim; (b) exercise any and all rights and remedies it may have under applicable non-bankruptcy law regarding the Allowed Class 2 GDR Tax Claim; and (c) seek such relief as may be appropriate in the Bankruptcy Court.

The amount of any claim of the GDR that is not otherwise assessable or due and payable on or prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i), and the right of the GDR, if any, to payment in respect thereto, shall (i) be determined in the manner in which the amount of such Claim and the rights of the GDR would have been resolved

or adjudicated if the Bankruptcy Case had not been commenced, (ii) survive after the Effective Date as if the Bankruptcy Case had not been commenced, and (iii) not be discharged pursuant to section 1192 or 1141 (as applicable) of the Bankruptcy Code. The rights and treatment of the GDR and obligations and liability of Debtor or its property regarding any claim of the GDR against Debtor which was assessable or due and payable prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. § 502(i) shall be treated and fixed in accordance with the Plan, and any additional, other, or amended claims assessable or due and payable prior to the Filing Date and not timely asserted or amended by the GDR in accordance with the Bankruptcy Code and the Plan and in all instances prior to entry of the Confirmation Order, shall be forever barred. Debtor reserves the right to pay any tax claim in full at any time.

The claims of the Class 2 creditors are unimpaired by the Plan; however, a holder's Class 7 General Unsecured Claim is impaired and said holder is entitled to vote pursuant to Class 7 of the Plan. *Solow v. PPI Enterprises (U.S.) (In re PPI Enterprises, (U.S.), Inc.)*, 324 F.3d 197 (3d Cir. 2003) (“[A] creditor’s claim outside of bankruptcy is not the relevant barometer for impairment, we must examine whether the plan itself is a source of limitation on a creditor’s legal, equitable, or contractual rights.”)

Nothing herein shall constitute an admission as to the nature, validity, or amount of any such claim. Debtor reserves the right to object to any and all claims.

#### **4.3 Class 3: Priority or Secured Tax Claims of Governmental Units Not Otherwise Classified**

Class 3 consists of any Priority or Secured Claim of a governmental unit entitled to priority under 11 U.S.C. § 507(a)(8), which are not otherwise specifically classified in the Plan (“Class 3 Governmental Unit Claim”). The amount of any claim of a Governmental Unit that is not assessed or assessable on or prior to the Effective Date, and the right of the particular governmental unit, if any, to payment in respect thereto shall (i) be determined in the manner in which the amount of such Claim and the rights of the particular governmental unit would have been resolved or adjudicated if the Bankruptcy Case had not been commenced, (ii) survive after the Effective Date as if the Bankruptcy Case had not been commenced, and (iii) not be discharged pursuant to section 1192 or 1141 (as applicable) of the Bankruptcy Code if applicable.

Debtor shall pay such Allowed Class 3 Government Unit Priority Tax as provided in the Plan Payment Procedures in Section 4.9 of the Plan with interest accruing at the rate required by 11 U.S.C. § 511 provided, however, that any Allowed Class 3 Governmental Unit Claim that has not been paid in full on or before the 5<sup>th</sup> anniversary of the Filing Date shall be paid with a final balloon payment on the 5<sup>th</sup> anniversary of the Filing Date (i.e. February 21, 2028) unless such Holder agrees to a longer payment term before or after the entry of the Confirmation Order. Debtor reserves the right to pay any Class 3 Governmental Unit Claim in full at any time. Debtor discloses but does not warrant or represent the asserted Class 3 Governmental Unit Priority Claims set forth on **Exhibit “D”** hereto.

To the extent any Holder of a Class 3 Governmental Unit Priority Tax Claim asserts a security interest or lien on the Debtor’s assets, Debtor’s assets are fully secured by the first priority



lien of the SBA as further described in Class 4 of the Plan. Accordingly, no value exists in any of the assets of Debtor to attach to the Class 3 Governmental Unit Claim after the interests of the SBA Secured Claim. Accordingly, pursuant to 11 U.S.C. §506(a), the lien of any secured creditor other than the SBA shall be avoided in its entirety as to all of Debtor's assets (including but not limited to the Accounts Receivable) as sufficient value does not exist for such lien to attach to the same after the Class 4 Secured Claim of the SBA and any amount for penalty or that is otherwise not a priority claim asserted by a Holder of Class 3 Government Unit Priority Claim shall be treated and classified as Class 7 General Unsecured Claim.

Any third-party payments or payments in excess of the scheduled distribution pursuant to Class 3 received by such holder shall be applied to the principal tax obligation owed by Debtor pursuant to Class 3 to such holder. Debtor's Class 3 payments shall be applied in the following order: (i) interest accruing on the Class 3 Governmental Unit Priority Tax Claim after the Effective Date under the Plan, (ii) the taxes included in the Class 3 Governmental Unit Priority Tax Claim and (iii) interest and penalties which accrued on the Class 3 Governmental Unit Priority Tax Claim prior to the Effective Date.

The Government Bar Date for filing proofs of claim is fixed by 11 U.S.C. §502 and is August 21, 2023. Upon passage of the Government Bar Date, any claim asserted or assertable by a Holder of a Class 3 Claim on or before the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. §502(i) shall: (i) be time barred and fixed as provided in the Plan, subject to Debtor's right to object to the same and (ii) any other, additional or amended claim assessable on or prior to the Filing Date shall be disallowed in its entirety and forever discharged. Debtor shall pay any claim of a governmental entity assessable, arising prior to the Filing Date or treated as arising prior to the Filing Date pursuant to 11 U.S.C. §502(i) on the terms herein. After the Government Bar Date, any estimated claim of a governmental unit shall be capped at (i) if a proof of claim was timely filed, the amount provided in the proof of claim filed by such Holder prior to the Bar date or (ii) if no proof of claim is timely filed, the amount provided in Debtor's schedules unless the Debtor scheduled such amount as unliquidated, contingent or disputed, in which case such amounts will be \$0.00.

A failure by the Debtor to make a payment under Class 3 to the Holder of a Class 3 Governmental Unit Tax Claim pursuant to the terms of the Plan shall be an event of default as to such Governmental Unit under Class 3. In the event of a default under Class 3, the Holder of a Class 3 Governmental Unit Tax Claim must send a Default Notice to Debtor in accordance with Article 2.3 of the Plan. Such Default Notice must contain the reason for the default and if such default is monetary, the amount of the default and amount necessary to cure the default and the address for payment, which will accept overnight deliveries. Receipt by Debtor's Attorney shall not be deemed receipt by Debtor of the required Default Notice. In the event of an uncured default under Class 3 following proper Default Notice procedures and opportunity to cure pursuant to Article 2.3 of the Plan, the Holder of a Class 3 Governmental Unit Tax Claim may (a) enforce the entire amount of its then outstanding Allowed Class 3 Governmental Unit Tax Claim; (b) exercise any and all rights and remedies it may have under applicable non-bankruptcy law regarding the Allowed Class 3 Governmental Unit Tax Claim; and (c) seek such relief as may be appropriate in the Bankruptcy Court.

The claims of the Class 3 creditors are unimpaired by the Plan; however, a holder's Class 7 General Unsecured Claim is impaired and said holder is entitled to vote pursuant to Class 7 of the Plan. *Solow v. PPI Enterprises (U.S.) (In re PPI Enterprises, (U.S.), Inc.)*, 324 F.3d 197 (3d Cir. 2003) (“[A] creditor's claim outside of bankruptcy is not the relevant barometer for impairment, we must examine whether the plan itself is a source of limitation on a creditor's legal, equitable, or contractual rights.”)

Nothing herein shall constitute an admission as to the nature, validity, or amount of any such claim. Debtor reserves the right to object to any and all claims.

#### **4.4 Class 4: Secured Claim of the U.S. Small Business Administration**

Class 4 consists of the Secured Claim of the U.S. Small Business Administration (the “SBA”). On April 27, 2023, SBA filed proof of claim 15 asserting a secured claim in the amount of \$2,076,597.60 consisting of: (i) principal in the amount of \$2,000,000.00 and (ii) interest in the amount of \$76,164.38 (such amount, or such amount as allowed by the Court, the “Class 4 Secured Claim”) secured by a lien on Debtor's tangible and intangible personal property including inventory, equipment, instruments, promissory notes, chattel paper, document, letter of credit rights, account, deposit accounts, commercial tort claims, general intangibles, and as-extracted collateral accounts as described in the SBA Security Agreement and SBA UCCs (the “SBA Collateral”, as evidenced by that U.S. Small Business Administration Note (Secured Disaster Loans) in the original principal amount of \$150,000.00 between SBA as lender and Debtor as borrower as modified by the 1<sup>st</sup> Modification of Note in the original principal amount of \$2,000,000.00 (the “SBA Note”) securing the SBA Collateral as evidenced by the Amended U.S. Small Business Administration Security Agreement (the “SBA Security Agreement”) and that certain UCC Financing Statement File No. 038-202-020273 filed on June 12, 2020 in the records of the Clerk of the Superior Court of Coweta County, (the “SBA UCC”) (collectively, the SBA Note, SBA Security Agreement and SBA UCC are referred to herein as the “SBA Loan Documents”).

The SBA Loan Documents, and specifically the SBA Note, require monthly installment payments in the amount of \$9,979.00 with all remaining principal and accrued interest due and payable by May 26, 2050 (the “SBA Maturity Date”), with interest accruing at the annual rate of 3.75%. Debtor commenced regular monthly payments of \$9,979.00 (the “SBA Adequate Protection Payments”) in April 2023 pursuant to the Cash Collateral Order (*See* Doc. Nos. 56 and 77). Debtor will cure and reinstate the Class 4 Secured Claim of the SBA as further described herein. On the Effective Date, Debtor will continue to make regular monthly payments of \$9,979.00 per month until the Allowed Class 4 Secured Claim is paid in full and will cure any arrearage in the regular monthly payments pursuant to the SBA Loan Documents in equal monthly payments over 6 months, commencing on September 28, 2023 and continuing on the 28<sup>th</sup> day of each subsequent month as further described in Section 4.9, Plan Payment Procedures. The amount necessary to cure the arrearage under Class 4 is \$69,853.00 (representing 7 months at \$9,979.00 per month). The SBA Loan Documents will be deemed current so long as Debtor is in compliance with the Plan, and will continue in full force and effect, except as necessary to allow Debtor to cure and reinstate the non-default terms of the same. Debtor's financial condition or filing of this Bankruptcy Case shall not be a default under the SBA Loan Documents. SBA shall retain its first

priority lien on the SBA Collateral and said lien shall be valid and fully enforceable to the same validity and priority as existed on the Filing Date and to the extent of the Class 4 Secured Claim. Upon receipt of payment in full of the Class 4 Secured Claim, SBA shall release its lien on the SBA Collateral. Any payments paid to SBA after the Filing Date but before the Effective Date, including any SBA Adequate Protection Payments, shall be applied first to interest accruing on the Class 4 Secured Claim and then to the principal balance of the Class 4 Secured Claim. The Second Interim Cash Collateral Order (Doc. No. 56) established a Lien Action Deadline of May 15, 2023 for any creditor or party in interest to initiate any action to dispute the SBA's first priority lien on Cash Collateral. The Lien Action Deadline has passed and no such action was commenced by any creditor or party in interest. Accordingly, the SBA holds an allowed first priority lien on Debtor's Cash Collateral.

Debtor reserves the right to pay any claim in full at any time in accordance with the terms of the Plan (i.e. at the percentage distribution designated in the Plan and including any accrued and unpaid interest, if any) without prepayment penalty. The claim of the Class 4 creditor is not impaired under the Plan.

The Claim of the Class 4 Creditor is not Impaired under the Plan.

#### **4.5 Class 5: Secured Claims Junior to the SBA**

Class 5 consists of Secured Claims against Debtor's not otherwise classified herein, including but not limited to, the asserted secured claims listed below ("Class 5 Creditors").

Debtor anticipates and projects but does not warrant the following Holders of Class 5 Claims:

<b>Holder</b>	<b>UCC Named Party + Sch. D Line</b>	<b>UCC No.</b>	<b>Date UCC Filed</b>	<b>Scheduled Claim</b>	<b>Claim No.</b>	<b>Filed Claim</b>
AJ Equity Group, LLC	AJ Equity Group, LLC; 2.1	Gwinnett County UCC 067-2021-010865	11.30.2021	\$250,783.44	4	\$250,783.44
Circle Industrial, LLC					18	\$9,300.00
Unknown	C T Corporation System, as rep; 2.2	Barrow County UCC File No. 007-2021-065848	11.10.2021	\$0.00		\$0.00
Unknown	C T Corporation System, as rep; 2.3	Barrow County UCC File No. 007-2021-068774	11.30.2021	\$0.00		\$0.00

Holder	UCC Named Party + Sch. D Line	UCC No.	Date UCC Filed	Scheduled Claim	Claim No.	Filed Claim
Cobalt Funding Solutions	C T Corporation System, as rep; 2.4	Barrow County UCC File No. 007-2022-005831	02.07.2022	\$639,376.25	19	\$454,093.75
Unknown	Corporation Service Company; 2.5	Cowetta County UCC File No. 038-2021-014533	06.09.2021	\$0.00		\$0.00
Unknown	Corporation Service Company; 2.6	Cowetta County UCC File No. 038-2022-007283	03.01.2022	\$0.00		\$0.00
Unknown	First Corporation Solutions; 2.7	Gwinnett County UCC File No. 067-2022-009958	11.10.2022	\$0.00		\$0.00
Unknown	First Corporation Solutions; 2.8	Gwinnett County UCC File No. 0602022-06995	11.10.2022	\$0.00		\$0.00
Magoo Financial	Magoo Financial; 2.9	Fulton County UCC File No. 0602018-08067	09.25.2018	\$0.00		\$0.00
Magoo Financial	Magoo Financial; 2.10	Fulton County UCC File No. 0602019-06106	08.05.2019	\$0.00		\$0.00
Redstone Advance	Redstone Advance; 2.11	Barrow: UCC 007-2022-064876	11.04.2022	\$750,000.00		\$750,000.00
Shopify Capital Inc.	Corporation Service Company, as representative; 2.12	Coweta: UCC 038-2022-025099	08.02.2022	\$796,903.42	5	\$796,903.42
TOTAL						\$2,261,080.61

The Bar Date has passed and any claim asserted or assertable by the Class 5 Creditors on or before the Filing Date shall: (i) be time barred and fixed as provided in the Plan, subject to Debtor's right to object to the same and (ii) any other, additional or amended claim assessable on or prior to the Filing Date shall be disallowed in its entirety and forever discharged. Debtor's assets are fully secured by the first priority lien of the SBA as further described in Class 4 of the Plan. Accordingly, no value exists in any of the assets of Debtor to attach to the Class 5 Secured Claims after the interests of the SBA Secured Claim. Accordingly, pursuant to 11 U.S.C. §506(a), the lien of any secured creditor other than the SBA shall be avoided in its entirety as to all of Debtor's

assets (including but not limited to the Accounts Receivable) as sufficient value does not exist for such lien to attach to the same after the Class 4 Secured Claim of the SBA. Notwithstanding the foregoing, the Class 6 Secured Claim of Circle Industrial, Inc. shall be treated, classified and paid pursuant to Class 6 of the Plan.

The allowed amount of the Class 5 Secured Claims shall be \$0.00 and the Class 5 Secured Claims shall continue and attach to Debtor's assets to the extent of \$0.00. The Class 5 Secured Claims shall be specifically reclassified as and paid pursuant to Class 7 as General Unsecured Claims.

The claims of the Class 5 creditors are unimpaired by the Plan; however, a holder's Class 7 General Unsecured Claim is impaired and said holder is entitled to vote pursuant to Class 7 of the Plan. *Solow v. PPI Enterprises (U.S.) (In re PPI Enterprises, (U.S.), Inc.)*, 324 F.3d 197 (3d Cir. 2003) (“[A] creditor's claim outside of bankruptcy is not the relevant barometer for impairment, we must examine whether the plan itself is a source of limitation on a creditor's legal, equitable, or contractual rights.”)

Nothing herein shall constitute an admission as to the nature, validity, or amount of such claim (as to Class 5, Class 7, or otherwise). Debtor reserves the right to object to any and all claims.

#### **4.6 Class 6: Priority and Secured Claim of Circle Industrial, LLC.**

Class 6 consists of the Priority and Secured Claims of Circle Industrial, LLC (“Circle”). On May 2, 2023, Circle filed proof of claim number 18 asserting: (i) a priority unsecured claim of \$3,725.30 pursuant to 11 U.S.C. §507(a)(2) (the “Class 6 Priority Claim”) (ii) a secured claim of \$9,300 based on a security deposit held by Circle (the “Class 6 Secured Claim”) and (iii) a general unsecured claim in the amount of \$17,480.86 which is specifically classified and treated as a Class 7 General Unsecured Claim. Debtor is not aware of any basis for Circle holding a priority claim under 11 U.S.C. 507(a)(2); however, to the extent it is an Allowed Priority Claim it will be paid as such pursuant to Section 5.9 of the Plan, and to the extent it is not allowed as such, it will be classified and paid as a General Unsecured Claim. On the Effective Date, the Class 6 Secured Claim shall be satisfied in full by surrender of the Debtor's interest in the security deposit.

The claims of the Class 6 creditors are unimpaired by the Plan; however, a holder's Class 7 General Unsecured Claim is impaired and said holder is entitled to vote pursuant to Class 7 of the Plan. *Solow v. PPI Enterprises (U.S.) (In re PPI Enterprises, (U.S.), Inc.)*, 324 F.3d 197 (3d Cir. 2003) (“[A] creditor's claim outside of bankruptcy is not the relevant barometer for impairment, we must examine whether the plan itself is a source of limitation on a creditor's legal, equitable, or contractual rights.”)

Nothing herein shall constitute an admission as to the nature, validity, or amount of such claim. Debtor reserves Debtor reserves the right to object to any and all claims.

#### **4.7 Class 7: General Unsecured Claims**

Class 7 consists of general unsecured claims not otherwise specifically classified in the

Plan, including deficiency claims pursuant to 11 U.S.C. § 506 and any Allowed rejection damages.

Debtor will pay the Holders of Class 7 General Unsecured Claims in accordance with the Plan Payment Procedures set forth in Section 4.9 of the Plan. Debtor discloses that its scheduled unsecured claims and proofs of claims for unsecured claims have been filed as shown on **Exhibit “B”** to this Plan.

Debtor anticipates and projects but does not warrant the Holders of Class 7 Claims as shown on **Exhibit “B”** to this Plan.

The Class 7 Claims are Impaired by the Plan and the holders of the Class 7 Claims are entitled to vote to accept or reject the Plan.

Notwithstanding anything else in this Plan to the contrary, any Class 7 Claim shall be reduced by any payment received by the creditor holding such claim from any third party or other obligor and Debtor’s obligations hereunder shall be reduced accordingly.

Nothing herein shall constitute an admission as to the nature, validity, or amount of such claim. Debtor reserves the right to object to or seek to subordinate any and all claims.

#### **4.8 Class 8: Interest Claims**

Class 8 consists of the Interest Claims (i.e. the claim of Debtor’s sole shareholder based upon ownership of Debtor). Justina Wilkerson will retain her shares consisting of 100% of the outstanding shares in Debtor.

#### **4.9 Plan Payment Procedures**

4.9.1 “*Creditor Payment*” means the projected disposable income of the debtor to be received in the four-year period beginning on the date that the first payment is due under this Plan, which will be applied to make payments under the Plan, as more specifically set forth on **Exhibit “C”** to this Plan. The Creditor Payment shall be fixed based upon the amount set forth on Exhibit “C” to this Plan as attached hereto.

4.9.2 Debtors shall pay the Creditor Payment in satisfaction of its obligations to: (i) Allowed Administrative Expense Claims, (ii) Allowed Priority Claims and (ii) Class 7 General Unsecured Claims. The Allowed Secured Claim of the SBA, as set forth in Class 4 of the Plan, shall be paid pursuant to the provisions of Class 4 and the SBA will not share in the Creditor Payment except to the extent of the arrearage to be cured pursuant to Class 4.

4.9.3 Debtor shall pay the Creditor Payment commencing on September 30, 2023 and continuing by the last day of each subsequent month (or the next Business Day if the last day of the month is not a Business Day) and continuing until the later of (i) the payment in full of all Allowed Administrative and Allowed Priority Claims and (ii) payment of the total amount of the budgeted Creditor Payments that are budgeted through and including August 28, 2027 (the



“Creditor Payments Term”).

4.9.4 The Creditors Payments shall be disbursed as follows:

4.9.4.1 First, in the amount necessary to cure and reinstate the SBA Class 4 Secured Claim over 6 months, as provided in Section 4.4 of the Plan (Class 4: Secured Claim of the U.S. Small Business Administration) with the balance of the Creditor Payments distributed to any Allowed Administrative Expense Claim until paid in full pro-rata based on a fraction the numerator of which is the particular Allowed Administrative Expense Claim and the denominator of which is all Allowed Administrative Expense Claims. Debtor anticipates and projects the following administrative expenses: (1) Jones & Walden, LLC, as counsel to the Debtors, and (2) Todd Hennings, as Subchapter V Trustee; provided that in the event the Plan is confirmed under 11 U.S.C. §1191(a), the Allowed Administrative Expense Claim of Todd Hennings, Subchapter V Trustee will be paid on the later of (i) the Effective Date and (ii) the date that is 17 days after the entry of an order of this Court approving Mr. Henning’s fee application.

4.9.4.2 Upon payment in full of the Class 4 Secured Claim cure payments and all Allowed Administrative Expense Claims, the Creditor Payments shall be distributed to the Holders of Allowed Priority Claims, including holders of Priority Tax Claims, pro-rata based on a fraction the numerator of which is the particular Allowed Priority Claim and the denominator of which is all Allowed Priority Claims. In the event an asserted Priority Claim is subject to dispute pursuant to an objection to claim, is based on an estimated liability, or is based on a liability under audit or other non-final matters, Debtor will commence payments to such Holder based on the asserted Priority Claim (except as otherwise ordered by the Court) provided that if it is determined by this Court or any other tribunal of competent jurisdiction that the holder of a Priority Claim has been overpaid for its Priority Claim, then such Holder shall return such overpayment within 15 days of notice by Debtor so that Debtor may reallocate such disbursement in accordance with the priorities of the Plan, and such Holder shall be specifically barred and forbidden from applying such payment to any other indebtedness, including any post-Confirmation or general unsecured indebtedness. Nothing shall bar Debtor from seeking an offer in compromise or alternate payment arrangements with any holder of an Allowed Priority Tax Claim and Debtor may use the disbursement to which said Holder would be entitled to satisfy the same. For the avoidance of doubt, any Allowed Priority Tax Claim will be paid in full by the 5-year anniversary of the Filing Date. Notwithstanding anything to the contrary herein, in the event a balance is owed on an Allowed Priority Claim on the 48<sup>th</sup> month following the commencement of Creditor Payment pursuant to this Section 4.9 of the Plan, the remaining balance of the applicable Allowed Priority Tax Claim will be paid in equal



monthly payments in the amount required to pay the balance in full on or by the 60<sup>th</sup> anniversary of the Filing Date.

4.9.4.3 Upon payment in full of the Class 4 Secured Claim cure payments, all Allowed Administrative Claims and Allowed Priority Tax Claims in accordance with Section 4.9.4 of the Plan, Debtor shall commence distributions of the Creditor Payments to holders of General Unsecured Claims pro-rata based on a fraction the numerator of which is the particular Allowed General Unsecured Claim and the denominator of which is all Allowed General Unsecured Claims. In the event an asserted General Unsecured Claim is subject to dispute pursuant to an objection to claim, is based on an estimated liability, or is based on a liability under audit or other non-final matters, Debtor will escrow payments to such Holder based on the disputed portion of the asserted General Unsecured Claim in a segregated bank account for payment to such Holder to the extent the Holder prevails, provided that to the extent the Debtor is determined to prevail by this Court or any other tribunal of competent jurisdiction Debtor may reallocate such escrowed disbursement in accordance with the priorities of the Plan.

To any extent that the holders of Class 7 General Unsecured Claims have not participated in 6 months of Creditor Payments during the Creditor Payment Term, Debtor shall pay the Class 7 General Unsecured Creditors a distribution of \$40,000 shared pro-rata for each month that the Class 7 General Unsecured Creditors previously have not received a distribution up to a total of 6 months. This amount shall be paid in equal installments over the number of months necessary to satisfy the 6-month total commitment but in any event Debtor shall pay any amount due under this provision within five years of the Effective Date of the Plan in compliance with Bankruptcy Code § 1192(1).

## **Article 5**

### **Subchapter V Trustee**

#### **5.1     *Subchapter V Trustee.***

The Subchapter V Trustee was appointed by the United States Trustee in this case to perform the duties described in section 1183(b) of the Bankruptcy Code, one of which is to facilitate the development of a consensual plan of reorganization.

#### **5.2     *Termination of the Subchapter V Trustee's Services.***

The services of the Subchapter V Trustee shall terminate upon “substantial consummation” of the Plan, as defined in section 1101(2) of the Bankruptcy Code. Debtor shall directly make all payments required under this Plan, including the first payments required for substantial consummation of the Plan.

5.3 *Compensation of the Subchapter V Trustee.*

The Subchapter V Trustee shall be entitled to apply for reasonable compensation for the Subchapter V Trustee's fees and expenses under 11 U.S.C. §§ 330 and 503(b)(3) periodically following confirmation of the Plan in accordance with the Plan.

Debtor shall pay all compensation awarded the Subchapter V Trustee on the Effective Date if confirmation is consensual and in accordance with the Plan Payment Procedures in Section 4.9 of this Plan if confirmation is by cramdown.

**Article 6**  
**Treatment of Unclassified Claims**

6.1 *Summary.* Pursuant to section 1123(a)(1) of the Bankruptcy Code, Allowed Administrative Expense Claims against Debtor are not classified for purposes of voting on the Plan. Holders of such Claims are not entitled to vote on the Plan. All such Claims are instead treated separately in accordance with Article 6 of the Plan and in accordance with the requirements set forth in sections 1129(a)(9)(A) and 1191(e) of the Bankruptcy Code, as applicable, and as described in the Plan Payment Procedures in Section 4.9 of this Plan.

6.2 *Jones & Walden LLC.* With respect to potential Administrative Expense Claims, Debtor, pursuant to Court order, retained the law firm of Jones & Walden LLC ("Firm") to serve as bankruptcy counsel. As set forth in the employment application and supporting documents, the Firm received a prepetition retainer in the amount of \$25,000.00. The Firm's fees have exceeded the retainer. Debtor shall pay any unpaid Allowed Administrative Expense Claim held by the Firm on the Effective Date in accordance with the Plan Payment Procedures in Section 4.9 of this Plan. The Firm shall retain its lien upon the pre-petition retainer.

6.3 *Allowed Administrative Expense Claims.* Subject to the provisions of sections 328, 330(a) and 331 of the Bankruptcy Code, each holder of an Allowed Administrative Expense Claim (unless otherwise provide herein) will be paid the full unpaid amount of such Allowed Administrative Expense Claim in Cash pursuant to Section 4.9 of this Plan. Allowed Administrative Expense Claims representing obligations incurred by Debtor in the ordinary course of business after the Filing Date will be paid or performed by Debtor when due in accordance with the terms and conditions of the particular agreements or non-bankruptcy law governing such obligations. Debtor is paying post-petition bills and does not expect any claims for unpaid post-petition goods and services other than possible professional fees.

6.4 *Application for an Allowed Administrative Expense Claim.* Except as otherwise provided in this Plan, any Person holding an Administrative Expense Claim shall file an application for allowance of such Administrative Expense Claim with the Bankruptcy Court within thirty (30) days after the Confirmation Date. At the same time any Person files an Administrative Expense Claim, such Person shall also serve a copy of the application for Administrative Expense Claim upon counsel for Debtor and the Subchapter V Trustee. Any Person who fails to timely file and serve an application for allowance of an Administrative Expense Claim shall be forever barred from seeking payment of such Administrative Expense Claims by Debtor or the Estate.

6.5 *Professional Fees.* Any Person seeking an award by the Bankruptcy Court of Professional Compensation shall file a final application with the Bankruptcy Court for allowance of Professional Compensation for services rendered and reimbursement of expenses incurred through the Confirmation Date within thirty (30) days after the Confirmation Date or by such other deadline as may be fixed by the Bankruptcy Court prior to such deadline.

6.6 *Post-Confirmation Professional Fees.* Debtor may pay professional fees incurred after confirmation of the Plan without Court approval, other than the fees of the Subchapter V Trustee, which must be approved by the Court.

## **Article 7**

### **Means for the Implementation of the Plan**

7.1 *Parties Responsible for Implementation of the Plan.* Upon confirmation, Debtor will be charged with administration of the Case. Debtor will be authorized and empowered to take such actions as are required to effectuate the Plan. Debtor will file all post-confirmation reports required by the Bankruptcy Code and Bankruptcy Rules. Debtor will also file the necessary final reports and may apply for a final decree after substantial consummation at such time as debtor deems appropriate unless otherwise required by the Bankruptcy Court. Debtor shall be authorized to reopen this case after the entry of a Final Decree to enforce the terms of the Plan including for the purpose of seeking to hold a party in contempt or to enforce the confirmation or discharge injunction or otherwise afford relief to Debtor and Debtor may request that the fee associated with such motion to reopen Debtor's case be waived.

#### *7.2 Sources of Cash for Distribution.*

7.2.1 The source of funds for the payments pursuant to the Plan is Debtor's continued operations.

7.2.2 A copy of Debtor's post Confirmation monthly projections is set forth on **Exhibit "C"** to this Plan. Debtor's projections are based on Debtor's post-petition operations and expected future operations. Debtor is able to reasonably project income and expenses based on such information. To the extent that Debtor's gross revenue varies from the projected gross revenue, Debtor anticipates a corresponding and proportional decrease in Debtor's expenses such that Debtor will be able to maintain all Distributions under this Plan.

7.2.3 Debtor may maintain bank accounts under the confirmed Plan in the ordinary course of business. Debtor may also pay ordinary and necessary expenses of administration of the Plan in due course.

7.3 *Preservation of Causes of Action.* In accordance with section 1123(b)(3) of the Bankruptcy Code, Debtor will retain and may (but is not required to) enforce all Retained Actions. After the Effective Date, Debtor, in its sole and absolute discretion, shall have the right to bring, settle, release, compromise, or enforce such Retained Actions (or decline to do any of the foregoing), without further approval of the Bankruptcy Court. Debtor (or any successors, in the exercise of their sole discretion), may pursue such Retained Actions so long as it is the best

interests of Debtor (or any successors holding such rights of action). The failure of Debtor to specifically list any claim, right of action, suit, proceeding or other Retained Action in this Plan does not, and will not be deemed to, constitute a waiver or release by Debtor of such claim, right of action, suit, proceeding or other Retained Action, and Debtor will retain the right to pursue such claims, rights of action, suits, proceedings and other Retained Actions in Debtor's sole discretion and, therefore, no preclusion doctrine, collateral estoppel, issue preclusion, claim preclusion, estoppel (judicial, equitable or otherwise) or laches will apply to such claim, right of action, suit, proceeding or other Retained Actions upon or after the confirmation or consummation of this Plan. Debtor reserves all causes of actions for breach of any former or now existing agreement or otherwise. Debtor specifically reserves any cause of action against any of Debtor's account debtors related to underpayment or non-payment of any fees, or other monies or receivables due. The Plan shall not be deemed a waiver of any right of Debtor to collect any receivable or right to payment under any applicable laws. Debtor expressly reserves the right to exercise any and all remedies available to Debtor regarding its accounts receivable or rights to payment at law or in equity, at such time or times as Debtor from time to time may elect. This Plan is filed with a full reservation of rights. Any failure by Debtor to assert or set forth the occurrence of any other default or events of default which may have occurred shall not be deemed to be a waiver, release or estoppel of such other default or event of default. Debtor hereby expressly reserves the right to declare any such other default or event of default and to take such other action as Debtor may be entitled to applicable law. No delay on the part of Debtor in exercising any right or remedy shall operate as a waiver in whole or in part of any right or remedy. Without waiver of the generality of the forgoing, Debtor specifically retains and does not waive (i) any rights, claims, defenses and objections to any tax claim, including without limitation regarding any audit whether commenced before or after the Confirmation Date and (ii) all claims, rights and defenses against the United States of America related to or arising out of *United States of America v. \$1,249,980.22 In Funds in Bank of America Account Number XXXXXXXX9287 Held in the Name of KJ Trade Inc.*, U.S. District Court, Northern District of Georgia, Case. No. 22-cv-04311-VMC.

7.4 *Effectuating Documents, Further Transactions.* Debtor is authorized to execute, deliver, file, or record such contracts, instruments, releases, indentures, and other agreements or documents, and take such action as may be necessary, desirable or appropriate to effectuate and further evidence the terms and conditions of this Plan or to otherwise comply with applicable law.

7.5 *Exemption from Certain Transfer Taxes and Recording Fees.* Pursuant to 11 U.S.C. § 1146(a), O.C.G.A. § 48-6-65(a)(2), Ga. Comp. R. & Regs. R. 560-11-8.14 and any other applicable laws, codes or regulations, any transfers from Debtor to any other Person or entity pursuant to or in contemplation of this Plan, or any agreement regarding the transfer of title to or ownership of any of Debtor's real or personal property will not be subject to any document recording tax, stamp tax, conveyance fee, sales tax, intangibles or similar tax, mortgage tax, stamp act, real estate transfer tax, mortgage recording tax, Uniform Commercial Code filing or recording fee, or other similar tax or governmental assessment. Without limitation of the foregoing, the Confirmation Order may direct the appropriate state or local governmental officials or agents to forego the collection of any such tax or governmental assessment and to accept for filing and recordation any of the foregoing instruments or other documents without the payment of any such tax or governmental assessment.

7.6 *Further Authorization.* Debtor shall be entitled to seek such orders, judgments, injunctions and rulings as it deems necessary or desirable to carry out the intentions and purposes of, and to give full effect to the provisions of, this Plan.

7.7 *Liabilities of Debtor.* Debtor will not have any liabilities except those expressly stated or assumed under the Plan. Debtor will be responsible for all expenses incurred by Debtor in the ordinary course of business after the Filing Date, and those expenses will be paid in the ordinary course of business as they become due or as agreed upon by holders of the expense claim.

## **Article 8**

### **Distributions**

8.1 *Disbursing Agent.* Unless otherwise provided for herein, all Distributions under this Plan shall be made by Debtor or its agent.

8.2 *Distributions of Cash.* Any Distribution of Cash made by Debtor pursuant to this Plan shall, at Debtor's option, be made by check drawn on a domestic bank or by wire transfer from a domestic bank or in any other form of cash or cash equivalent.

8.3 *No Interest, Fees, Costs or Attorney Fees on Claims or Interests.* Unless otherwise specifically provided for in this Plan, the Confirmation Order, or a postpetition agreement in writing between the Debtor and a Holder, postpetition interest, fees, costs or attorney fees shall not accrue or be paid on Claims, and no Holder shall be entitled to interest, fees, costs or attorney fees accruing on or after the Filing Date through and including the Effective Date on any Claim or after the Effective Date unless specifically provided for in the Plan. Additionally, and without limiting the foregoing, interest, fees, costs and attorney fees shall not accrue or be paid on any Disputed Claim with respect to the period from the Effective Date to the date a final determination is made when and if such Disputed Claim becomes an Allowed Claim. The provisions of the section of the Plan shall include and pertain to, without limitation, any such claim for post-petition interest, fees, costs or attorney fees pursuant to 11 U.S.C. §§ 503, 506 or 507 if no such claim was allowed prior to the Confirmation Date.

8.4 *Delivery of Distributions.* The Distribution to a Holder of an Allowed Claim shall be made by Debtor (a) at the address set forth on the proof of claim filed by such Holder, (b) at the address set forth in any written notices of address change delivered to Debtor after the date of any related proof of claim, (c) at the addresses reflected in the Schedules if no proof of claim has been filed and Debtor has not received a written notice of a change of address, or (d) if the Holder's address is not listed in the Schedules, at the last known address of such Holder according to the Debtor's books and records. If any Holder's Distribution is returned as undeliverable, no further Distributions to such Holder shall be made unless and until Debtor is notified by such Holder in writing of such Holder's then-current address, at which time Debtor shall recommence Distributions to such Holder without interest but further provided that (i) any distributions not claimed within 6 months of return shall be irrevocably retained by Debtor and (ii) such Holder shall waive its right to such Distributions. All Distributions returned to Debtor and not claimed within six (6) months of return shall be irrevocably retained by Debtor notwithstanding any federal or state escheat laws to the contrary.



If any Distribution on an Unsecured Claim (“Unsecured Distribution”) is tendered by Debtor to a Holder of an Unsecured Claim and returned, refused or otherwise improperly returned (“Unsecured Distribution Refusal”), Debtor shall not be responsible for making any further Unsecured Distribution on account of such Unsecured Claim. Accordingly, in the event of an Unsecured Distribution Refusal, Debtor shall be relieved of any obligation to make said payment or Distribution and Debtor is relieved of any obligation to make further payments or Distributions on such Unsecured Claim under the Plan.

If any Distribution on a Secured Claim or Priority Claim (“Secured or Priority Distribution”) is tendered by Debtor to a Holder of a Secured Claim or Priority Claim and returned, refused or otherwise improperly returned (“Secured or Priority Distribution Refusal”), the Holder of such Secured Claim or Priority Claim, as applicable, shall be deemed to have waived its right to such tendered payment or Distribution and such tendered payment or Distribution shall be deemed satisfied. In the event of a Secured or Priority Distribution Refusal, any obligation of Debtor to make any additional or further payment on such Secured Claim or Priority Claim shall be tolled until such time as: (i) notice is provided to Debtor that the Holder of such Secured Claim or Priority Claim seeks to receive payments from Debtor on the Secured Claim or Priority Claim or otherwise seeks to enforce Debtor’s obligations under the Plan or otherwise enforce the Secured Claim or Priority Claim and (ii) any dispute regarding the Secured or Priority Distribution Refusal and its implications is resolved by agreement of the parties or the Bankruptcy Court (the “Tolling Period”). Only in the event of such notice to Debtor shall Debtor’s obligations to perform as to the applicable Secured Claim or Priority Claim resume. The Tolling Period shall: (i) extend the term of the payments on such Secured Claim or Priority Claim and (ii) bar any interest from accruing on the Secured Claim or Priority Claim until such time as any dispute regarding the Secured or Priority Distribution Refusal shall be resolved by a Final Order of the court. Notwithstanding anything in the Plan or otherwise to the contrary, no provision allowing the imposition of late fees, default interest, late charges, damages, or costs and fees against the Debtor or the Debtor’s property shall be applicable during the Tolling Period or any period during which a dispute regarding a Tolling Period is being resolved. For purposes of clarification, Debtor shall not be required to make any lump sum cure of payments or Distributions which would have otherwise come due during the Tolling Period or any period during which a dispute regarding a Tolling Period is unresolved, and Debtor shall recommence Distributions upon the resolution of such on the terms in the Plan as tolled.

8.5 *Distributions to Holders as of the Record Date.* All Distributions on Allowed Claims shall be made to the Record Holders of such Claims. As of the close of business on the Record Date, the Claims register maintained by the Bankruptcy Court shall be closed, and there shall be no further change in the Record Holder of any Claim. Debtor shall have no obligation to recognize any transfer of any Claim occurring after the Record Date. Debtor shall instead be entitled to recognize and deal for all purposes under this Plan with the Record Holders as of the Record Date.

8.6 *Fractional Dollars.* Any other provision of this Plan notwithstanding, the Debtor shall not be required to make Distributions or payments of fractions of dollars. Whenever any payment of a fraction of a dollar under this Plan would otherwise be called for, at Debtor’s option

the actual payment shall reflect a rounding of such fraction to the nearest whole dollar (up or down), with half dollars or less being rounded down.

8.7 *Withholding Taxes.* Debtor shall make reasonable efforts to comply with all withholding and reporting requirements imposed by any federal, state, local, or foreign taxing authority, and all Distributions under this Plan shall be subject to any such withholding and reporting requirements.

## **Article 9**

### **Procedures for Treating and Resolving Disputed Claims**

9.1 *Objections to Claims.* Debtor shall be entitled to object to Claims, provided, however, that Debtor shall not be entitled to object to Claims (i) that have been Allowed by a Final Order entered by the Bankruptcy Court prior to the Effective Date, or (ii) that are Allowed by the express terms of this Plan. This Court will retain jurisdiction with respect to any claim disputes pursuant to subsequently filed claim objections or adversary proceedings (collectively, the “Claim Disputes”) initiated before or after the entry of the Final Decree.

9.2 *No Distributions Pending Allowance.* Except as otherwise provided in the Plan, no Distributions will be made with respect to any portion of a Claim unless and until (i) no objection to such Claim has been filed, or (ii) any objection to such Claim has been settled, withdrawn or overruled pursuant to a Final Order of the Bankruptcy Court.

9.3 *Resolution of Claims Objections.* On and after the Confirmation Date, Debtor shall have the authority to compromise, settle, otherwise resolve, or withdraw any objections to Claims without approval of the Bankruptcy Court.

## **Article 10**

### **Provision for Assumption of Unexpired Leases and Executory Contracts**

#### *10.1 Provisions Regarding Executory Contracts.*

Any unexpired leases or executory contracts which are not assumed under the Plan or are the subject of a pending motion to assume as of the Effective Date shall be deemed rejected pursuant to Section 365 of the Bankruptcy Code on the Effective Date. Under the terms of the Plan, a proof of claim for damages arising from such rejection must be filed in compliance with the Bankruptcy Rules on or before thirty (30) days after the Effective Date. Any claims which are not timely filed will be disallowed and discharged. Any Allowed Claim for rejection damages will be treated and paid as a Class 4 General Unsecured Claim. Notwithstanding anything to the contrary stated herein, Debtor will be deemed to have assumed all executory contracts regarding, and to the extent related to, liability and property insurance, including without limitation, claims incurred coverage or similar coverage, real and personal property insurance, vehicle insurance, business liability, and professional liability insurance.

Debtor will assume all insurance contracts, and any other ordinary course contracts will



continue in full force and effect provided that Debtor has rejected its real property lease with Circle Investment, LLC and such lease shall remain rejected.

Debtor may reject any Assumed Contract after its assumption in accordance with 11 U.S.C. § 365(g).

## **Article 11**

### **Effect of Plan on Claims and Interests**

11.1 *Vesting of Debtor's Assets.* Except as otherwise explicitly provided in the Plan, upon the Court's entry of the Confirmation Order, all property comprising the Estate (including Retained Actions, but excluding property that has been abandoned pursuant to an order of the Bankruptcy Court) shall revert in Debtor free and clear of all Claims, Liens, charges, encumbrances, rights and Interests of creditors and equity security holders, except as specifically provided in the Plan. As of the earlier of the Effective Date and the entry of a Final Decree, Debtor may operate its business and use, acquire, and dispose of property and settle and compromise Claims or Interests without supervision of the Bankruptcy Court, free of any restrictions of the Bankruptcy Code or Bankruptcy Rules, other than those restrictions expressly imposed by the Plan and Confirmation Order. 11 U.S.C. §1141(b) provides that the confirmation of the plan vests all property of the estate in the debtor. 11 U.S.C. §1186 discusses post-petition property in the event of confirmation under 11 U.S.C. 1191(b), but it does not alter §1141(b)'s vesting provisions. Therefore, the vesting of Debtor's assets as set forth herein is appropriate whether Debtor's Plan is confirmed as a "consensual plan" under § 1191(a) or a "cramdown plan" under § 1192(b).

#### 11.2 *Discharge of Debtor.*

11.2.1 Discharge if Plan Confirmed Under Section 1191(a). In the event the Plan is confirmed under Section 1191(a), the Debtor shall receive a discharge as provided for under Section 1141(d) upon the Confirmation Date. Without limitation of such discharge but in addition thereto, the Distributions and rights that are provided in the Plan shall be in complete satisfaction, discharge, and release of all Claims and Causes of Action against Debtor, whether known or unknown, including any and all liabilities of Debtor, Liens on Debtor's assets, obligations of Debtor, rights against Debtor, and Interests in Debtor or its Estate that arose prior to the Effective Date regardless of whether a claimant accepted or rejected the Plan.

11.2.2 Discharge if Plan Confirmed Under Section 1191(b). If the Plan is confirmed under section 1191(b), as soon as practicable after completion by the Debtor of the payment of all payments expressly provided for under this Plan due within five (5) years of the Effective Date, the Court shall grant Debtor a discharge. The Distributions and rights that are provided in the Plan shall be in complete satisfaction and release of all Claims and Causes of Action against Debtor, whether known or unknown, including any and all liabilities of Debtor, Liens on Debtor's assets, obligations of Debtor, rights against Debtor, and Interests in Debtor or its Estate that arose prior to the Effective Date regardless of whether a claimant accepted or rejected the Plan.

11.3 *Setoffs.* Debtor may, but shall not be required to, set off or recoup against any Claim, and the payments or other Distributions to be made pursuant to this Plan in respect of such

Claim, claims of any nature whatsoever that Debtor may have now or in the future against such Holder; but neither the failure to do so nor the allowance of any Claim hereunder shall constitute a waiver or release by Debtor of any such claim that Debtor may have against such Holder.

11.4 Reserved.

11.5 *Injunction.* The Confirmation Order shall act as a permanent injunction against any Person: (a) commencing or continuing any action, (b) employing any process, or (c) any acting to collect, offset, or recover any Claim except as provided for in this Plan against: (1) Debtor, or (2) against any property of Debtor. Such injunction shall survive the closure of the Bankruptcy Case and this Court shall retain jurisdiction to enforce such injunction.

11.6 *Effect of Confirmation.*

11.6.1 Binding Effect. On the Confirmation Date, the provisions of this Plan shall be binding on Debtor, the Estate, all Holders of Claims against or Interests in Debtor, and all other parties-in-interest whether or not such Holders are Impaired and whether or not such Holders have accepted this Plan. Creditors shall have no right to enforce a Claim against Debtor, even following a default under the Plan, except to the extent and amount that any Claim of such creditor is provided for and then due under the Plan.

11.6.2 Filing of Reports. Debtor shall file all reports required by the Bankruptcy Code and Bankruptcy Rules.

11.6.3 Post-Effective Date Retention of Professionals. Upon the Effective Date, any requirement that professionals comply with §§ 327 through 331 of the Bankruptcy Code in seeking retention or compensation for services rendered after such date will terminate, and Debtor will employ and pay professionals in their ordinary course of business provided all such requirements for Court approval of fees will continue to apply to the Subchapter V Trustee.

## **Article 12**

12.1 Reserved.

## **Article 13**

### **Retention and Scope of Jurisdiction of the Bankruptcy Court**

13.1 *Retention of Jurisdiction.* Subsequent to the Effective Date, the Bankruptcy Court shall have or retain jurisdiction for the following purposes:

13.1.1 To adjudicate objections concerning the allowance, priority or classification of Claims and any subordination thereof, and to establish a date or dates by which objections to Claims must be filed to the extent not established herein;

13.1.2 To liquidate the amount of any disputed, contingent or unliquidated Claim, to estimate the amount of any disputed, contingent or unliquidated Claim, to establish the amount of

any reserve required to be withheld from any distribution under this Plan on account of any disputed, contingent or unliquidated Claim;

13.1.3 To resolve all matters related to the rejection, and assumption and/or assignment of any Executory Contract or Unexpired Lease of Debtor;

13.1.4 To hear and rule upon all Retained Actions, Avoidance Actions and other Causes of Action commenced and/or pursued by Debtor<sup>2</sup>;

13.1.5 To hear and rule upon all applications for Professional Compensation, including the Subchapter V Trustee;

13.1.6 To remedy any defect or omission or reconcile any inconsistency in this Plan, as may be necessary to carry out the intent and purpose of this Plan;

13.1.7 To construe or interpret any provisions in this Plan and to issue such orders as may be necessary for the implementation, execution and consummation of this Plan, to the extent authorized by the Bankruptcy Court;

13.1.8 To adjudicate controversies arising out of the administration of the Estates or the implementation of this Plan;

13.1.9 To make such determinations and enter such orders as may be necessary to effectuate all the terms and conditions of this Plan, including the Distribution of funds from the Estate and the payment of claims;

13.1.10 To determine any suit or proceeding brought by Debtor to recover property under any provisions of the Bankruptcy Code;

13.1.11 To hear and determine any tax disputes concerning Debtor and to determine and declare any tax effects under this Plan;

13.1.12 To determine such other matters as may be provided for in this Plan or the Confirmation Order or as may be authorized by or under the provisions of the Bankruptcy Code;

13.1.13 To determine any controversies, actions or disputes that may arise under the provisions of this Plan, or the rights, duties or obligations of any Person under the provisions of this Plan;

13.1.14 To adjudicate any suit, action or proceeding seeking to enforce any provision of, or based on any matter arising out of, or in connection with, any agreement pursuant to which Debtor sold any of its assets during the Bankruptcy Case

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<sup>2</sup> Notwithstanding anything to the contrary in the Plan, Debtor shall be authorized to file any Retained Action related to the collection of accounts receivable or otherwise in any state or local court with jurisdiction under applicable state law.

13.1.15 To enter a final decree;

13.1.16 To enter an order of discharge; and

13.1.17 To enforce and interpret any order or injunctions entered in this Bankruptcy Case.

13.2 *Alternative Jurisdiction.* In the event that the Bankruptcy Court is found to lack jurisdiction to resolve any matter, then the District Court shall hear and determine such matter. If the District Court does not have jurisdiction, then the matter may be brought before any court having jurisdiction with regard thereto. Notwithstanding anything to the contrary herein, Debtor shall be authorized to bring any action related to a lease, contract or account (including any account receivable due to Debtor) to which Debtor is a party in any state or local court having jurisdiction over such action.

13.3 *Final Decree.* If the Plan is confirmed, the Bankruptcy Court may, upon application of Debtor, at any time after “substantial consummation” of the Plan as defined in section 1101(2) of the Bankruptcy Code, enter a final decree in the case, notwithstanding the fact that additional funds may eventually be distributed to parties in interest. In such event, the Bankruptcy Court may enter an Order closing this case pursuant to section 350 of the Bankruptcy Code, provided, however, that: (a) Debtor shall continue to have the rights, powers, and duties set forth in this Plan; (b) any provision of this Plan requiring the absence of an objection shall no longer be required except as otherwise ordered by the Bankruptcy Court; and (c) the Bankruptcy Court may from time to time reopen the Bankruptcy Case if appropriate under applicable law. Any fee associated with a motion to reopen this Bankruptcy Case (if necessary) may be waived upon order of the Court.

## **Article 14**

### **Miscellaneous Provisions**

14.1 *Modification of the Plan.* Debtor shall be allowed to modify this Plan pursuant to section 1193 of the Bankruptcy Code to the extent applicable law permits.

14.2 *Pre-Confirmation Modifications.* Debtor may modify the Plan at any time before the Confirmation Hearing by filing the modification with the Court.

14.3 *Modification After Confirmation and Prior to Substantial Consummation.* Debtor may modify the Plan upon a showing that circumstances warrant such a modification and after a notice and hearing. If the Plan was confirmed under section 1191(a), any holder of a claim or interest that has accepted or rejected the Plan is deemed to have accepted or rejected, as the case may be, the plan as modified, unless, within the time fixed by the Court, such holder changes its previous acceptance or rejection.

14.4 *Modification After Substantial Consummation.* If the Plan has been confirmed under section 1191(b), Debtor may modify the Plan upon a showing that the circumstances warrant such a modification and after a notice and hearing.

14.5 *Force Majeure.* Without limitation of any other provisions of the Plan, the laws of force majeure shall apply to the Plan and Debtor's compliance with the Plan. Any Person with obligation under this Plan will not be required to perform any obligation under this Plan or be liable for damages to any other Person to whom performance is otherwise owed under this Plan so long as the performance or non-performance of the obligation is delayed, caused, or prevented by an act of God or force majeure. An "act of God" or "force majeure" is defined as hurricanes, earthquakes, floods, fire (or any substantial natural event), pandemics, laws, orders of government, and any other cause not reasonably within the control of such Person with obligations under the Plan and which by the exercise of due diligence the non-performing Party is unable in whole or in part to prevent or overcome. All time periods for such performance will be extended for the period that the act of God or force majeure is in place. Debtor further expressly reserves the right to modify this Plan pursuant to Article 14 of the Plan upon the occurrence of an act of God or force majeure. Debtor shall retain the right to reopen this Bankruptcy Case and seek other relief pursuant to 11 U.S.C. § 305(a) for any reason, so long as the Bankruptcy Court finds that such relief is in the interests of creditors and the debtor.

14.6 *Allocation of Plan Distributions Between Principal and Interest.* To the extent that any Allowed Claim entitled to a Distribution under this Plan is composed of indebtedness and accrued but unpaid interest thereon, such distribution shall, to the extent permitted by applicable law, be allocated for United States federal income tax purposes to the principal amount of the Claim first and then, to the extent the consideration exceeds the principal amount of the Claim, to the portion of the Claim representing accrued but unpaid interest.

14.7 *Applicable Law.* Except to the extent that the Bankruptcy Code or the Bankruptcy Rules are applicable, the rights and obligations arising under this Plan shall be governed by the laws of the State of Georgia. Without regard to application of any principles of law respecting conflicts of law.

14.8 *Preparation of Estate Returns and Resolution of Tax Claims.* Debtor shall file all tax returns and other filings with governmental authorities and may file determination requests under section 505(b) of the Bankruptcy Code to resolve any Disputed Claim relating to taxes with a governmental authority.

14.9 *Headings.* The headings of the Articles and the sections of this Plan have been used for convenience only and shall not limit or otherwise affect the meaning thereof.

14.10 *Revocation of Plan.* Debtor reserves the right, unilaterally and unconditionally, to revoke and/or withdraw this Plan at any time prior to entry of the Confirmation Order, and upon such revocation and/or withdrawal this Plan shall be deemed null and void and of no force and effect.

14.11 *No Admissions; Objection to Claims.* Nothing in this Plan shall be deemed to constitute an admission that any individual, corporation, partnership, trust, venture, governmental unit, or any other form of legal entity or person as being the Holder of a Claim is the Holder of an Allowed Claim, except as expressly provided in this Plan. The failure of Debtor to object to or

examine any Claim for purposes of voting shall not be deemed a waiver of Debtor's rights to object to or reexamine such Claim in whole or in part.

14.12 *No Bar to Suits.* Except as otherwise provided in Article 11 of this Plan, neither this Plan or confirmation hereof shall operate to bar or estop Debtor from commencing any Cause of Action, or any other legal action against any Holder of a Claim or any individual, corporation, partnership, trust, venture, governmental unit, or any other form of legal entity, whether such Cause of Action, or any other legal action arose prior to or after the Confirmation Date and whether or not the existence of such Cause of Action, or any other legal action was disclosed in any document filed by Debtor in connection with this Bankruptcy Case or whether or not any payment was made or is made on account of any Claim. Without limitation, Debtor retains and reserves the right to prosecute Retained Actions.

14.13 *Exhibits/Schedules.* All exhibits and schedules to this Plan, and all attachments thereto, are incorporated into and are a part of this Plan as if set forth in full herein.

## **Article 15**

### **Tax Consequences**

Tax consequences resulting from confirmation of the Plan can vary greatly among the various Classes of Creditors and Holders of Interests, or within each Class. Significant tax consequences may occur as a result of confirmation of the Plan under the Internal Revenue Code and pursuant to state, local, and foreign tax statutes. Because of the various tax issues involved, the differences in the nature of the Claims of various Creditors, the taxpayer status and methods of accounting and prior actions taken by Creditors with respect to their Claims, as well as the possibility that events subsequent to the date hereof could change the tax consequences, this discussion is intended to be general in nature only. No specific tax consequences to any Creditor or Holders of an Interest are represented, implied, or warranted. Each Holder of a Claim or Interest should seek professional tax advice, including the evaluation of recently enacted or pending legislation, because recent changes in taxation may be complex and lack authoritative interpretation. The Debtor assumes no responsibility for the tax effect that consummation of the Plan will have on any given Holder of a Claim or Interest. Holders of Claims or Interest are strongly urged to consult their own tax advisors covering the federal, state, local and foreign tax consequences of the Plan to their individual situation.

Respectfully submitted this 23rd day of June, 2023

**KJ Trade Ltd. Inc.**

/s/ Justina Wilkerson

By: Justina Wilkerson, CEO

**JONES & WALDEN LLC**

/s/ Leslie M. Pineyro

Leslie M. Pineyro

Georgia Bar No. 969800

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*Attorneys for Debtor in Possession*



**Exhibit “A”**

**Liquidation Analysis**

**Schedule A Property Liquidation**

Property	Pre-Liquidation Value	Liquidation Value	Liquidation Costs	Net Proceeds Before Liens
Bank of America 9287	\$0	\$0	\$0	\$0
Bank of America 9295	\$887	\$887	\$0	\$887
JP Morgan Chase 7389	\$0	\$0	\$0	\$0
Mizell Company Wells Fargo 8417	\$868	\$868	\$0	\$868
Choice Financial Mercury 4674	\$302	\$302	\$0	\$302
Choice Financial Mercury 9921	\$0	\$0	\$0	\$0
Receivables (Shopify)	\$40,166	\$40,166	\$0	\$40,166
Raw Materials/Inventory	\$250,000	\$175,000	\$17,500	\$157,500
Office Furniture, Racks	\$10,000	\$7,000	\$700	\$6,300
Laptops, Desktops, Tables, Landline phones	\$2,500	\$1,750	\$175	\$1,575
Trademark (Matte Collection)/Goodwill/Website	\$1,000,000	\$700,000	\$70,000	\$630,000
Forfeiture Claims US Government	\$1,249,980	\$874,986	\$87,499	\$787,488
Shareholder Loans	\$2,012,944	\$0	\$0	\$0
<b>Net Proceeds Property (before Secured Claims)</b>				\$1,625,085
LESS Secured Claims				(\$4,337,678)
Net Proceeds from Property After Secured Claims				(\$2,712,593)

Shareholder has multiple guarantees that she is unable to satisfy

**Preferences Liquidation**

Counterparty	Face Value	Defenses /Failed Element	Attorney's Fees	Estimated Net Recovery	
Kingdom Trade (Afterpay Freeze)	\$10,450.00	Secured Creditor	n/a	\$0	
Clearfund	\$886.94	Secured Creditor	n/a	\$0	
Clearfund	\$22,807.96	Secured Creditor	n/a	\$0	
Clearfund	\$40,341.83	Included as Receivable Above	n/a	\$0	
American Express	\$108,100.00	Ordinary Course	n/a	\$0	Justina Wilkerson's account used for business expenses or booked as s/h loan as applicable
Apple Card	\$32,937.12	Ordinary Course	n/a	\$0	Justina Wilkerson's account used for business expenses or booked as s/h loan as applicable
Shopify Capital	\$153,233.64	Secured Creditor	n/a	\$0	
Charity (2 years)	\$1,509,060.20	Ordinary Course & Not Insolvent see comments	\$ 10,000.00	\$ 53,497.20	For analysis insolvency assumed (w/o admitting) in Spring of 2022 when inventory issues occurred and only \$63,497.20 of contributions occurred between April 1, 2022 and Petition Date
Net Proceeds Avoidance Claims				\$53,497	

**Total Net Proceeds from Liquidation Before Trustee and Admin Fees**

Other Property Proceeds		\$0
Preference/Charity proceeds		\$53,497
<b>Total Net Proceeds for Admin Priority and U/S</b>		<b>\$53,497</b>

**Chapter 7 Administrative Expense Fee**

Trustee Fee	(\$5,925)
CPA To Trustee Fees	(\$2,500)
Attorney to Trustee Fees	(\$5,000)
<b>Total Chapter 7 Admin Fees</b>	<b>(\$13,425)</b>

**Chapter 11 Administrative Expense Fee**

Chapter 11 Attorney	(\$50,000)
Sub V Trustee	(\$15,000)
Total Chapter 11 Admin Fees	(\$65,000)
<b>Total Admin Fees</b>	<b>(\$78,425)</b>

Available for Priority and General Unsecured (24,927.66)

**Exhibit “B”**

**General Unsecured Claims**

**Exhibit "B"**  
**General Unsecured Estimated Claims**

<b>Holder</b>	<b>Scheduled Claim</b>	<b>Claim Number</b>	<b>Filed Claim</b>	<b>Estimated Allowed Claim (not an admission)</b>
ADT, LLC	\$3,101.72	8	\$3,101.72	\$3,101.72
AJ Equity Group, LLC	\$250,783.44	4	\$250,783.44	\$250,783.44
Alabama Department of Revenue	\$0.00	10	\$164.10	\$60.00
Arizona Department of Revenue	\$0.00	21	\$4,137.29	\$100.00
Bags Direct	\$2,500.00			\$2,500.00
Brex	\$400,000.00	7	\$487,326.43	\$487,326.43
Cintas	\$1,000.00	9	\$5,038.25	\$5,038.25
Clearfund	\$640,000.00			\$640,000.00
Cobalt Funding Solutions	\$639,376.25	19	\$454,093.75	\$454,093.75
Commercial Collections Corp NY	\$1.00			\$1.00
Corporation Service Company	\$0.00		\$0.00	\$0.00
Corporation Service Company	\$0.00		\$0.00	\$0.00
CT Corporation System	\$0.00		\$0.00	\$0.00
CT Corporation System	\$0.00		\$0.00	\$0.00
DHL	\$18,000.00			\$18,000.00
Divvy	\$468,000.00			\$468,000.00
FedEx	\$60,000.00			\$60,000.00
First Corporation Solutions	\$0.00		\$0.00	\$0.00
First Corporation Solutions	\$0.00		\$0.00	\$0.00
GA Circle 182, LLC	\$23,035.56	18	\$26,780.86	\$23,055.56
Georgia Department of Revenue	\$0.00	14	\$246,991.52	\$35,840.18
Illinois Department of Revenue	\$0.00	11	\$14,981.73	\$1,315.60
Indiana Department of Revenue	\$0.00	17	\$1,261.15	\$210.00
Internal Revenue Service	\$0.00	3	\$4,307,577.21	\$1,229,404.17
Kentucky Department of Revenue	\$0.00	20	\$2,805.84	\$325.74
Kingdom Kapital	\$355,000.00			\$355,000.00
Logan Fund dba Second Wind	\$5,000.00			\$5,000.00
Magoo Financial	\$0.00		\$0.00	\$0.00
Magoo Financial	\$0.00		\$0.00	\$0.00
Massachusetts Dept of Revenue	\$0.00	16	\$2,943.32	\$20.00
Nationwide Insurance	\$4,700.00			\$4,700.00
Nebraska Dept of Revenue	\$0.00	12	\$882.19	\$80.00
North Carolina Dept. of Revenue	\$0.00	30	\$12,189.15	\$2,544.02
Perimeter Office Products	\$800.00			\$800.00
Quill	\$700.00			\$700.00
Redstone Advance	\$750,000.00			\$750,000.00
Salesforce	\$5,000.00			\$5,000.00
Shopify Capital Inc.	\$796,903.42	5	\$796,903.42	\$796,903.42
South Carolina Dept of Revenue	\$0.00	23	\$4,621.56	\$83.04
Sunbelt Rentals	\$24,000.00			\$24,000.00
Tennessee Dept of Revenue	\$0.00	13	\$14.00	\$14.00
Uline	\$12,007.43	2	\$12,007.43	\$12,007.43
Vivint	\$500.00			\$500.00
Washington Dept. of Revenue	\$0.00	22	\$1,268.87	\$109.11
Wisconsin Department of Revenue	\$0.00	29	\$2,549.86	\$540.00
Yotpo	\$16,000.00			\$16,000.00

**Exhibit “C”**

**Monthly Budget**

	B	C	D	E	F	K	L	M
1	<b>MATTECOLLECTION</b>							
2								
3								
4	<b>Planned Expenses</b>	<i>September</i>	<i>October</i>	<i>November</i>	<i>December</i>	<b>Total</b>		<b>Comments</b>
5	Swimsuits Sales	\$575,000	\$575,000	\$700,000	\$625,000	<b>\$2,475,000</b>		
6	Shipping Revenue	\$69,821	\$69,821	\$85,000	\$75,893	<b>\$340,000</b>		Based on average selling price of \$28 and \$8 shipping fee
7	Sales Tax Revenue	\$40,250	\$40,250	\$49,000	\$43,750	<b>\$173,250</b>		Based on 10% Sales tax
8	<b>Total Revenue</b>	<b>\$685,071</b>	<b>\$685,071</b>	<b>\$834,000</b>	<b>\$744,643</b>	<b>\$2,948,786</b>		
11								
12	<b>Operating Expenses</b>							
13	Inventory Expenses	\$201,250	\$201,250	\$245,000	\$218,750	<b>\$866,250</b>		
14	ShipBob / Shipping and Delivery Expenses	\$69,821	\$69,821	\$85,000	\$75,893	<b>\$300,536</b>		Based on \$28 selling price and USPS Shipping cost and cost of shipping supplies (bags, labels, tracking, insurance etc)
15	Sales Tax Expense	\$40,250	\$40,250	\$49,000	\$43,750	<b>\$173,250</b>		ShipBob takes over in June
16	Payroll	\$67,417	\$67,417	\$67,417	\$67,417	<b>\$269,668</b>		
17	Payroll Taxes	\$6,068	\$6,068	\$6,068	\$6,068	<b>\$24,270</b>		Based on 9% payroll tax
18	Marketing Campaigns/Photoshoots	\$179,500	\$178,000	\$243,000	\$198,000	<b>\$798,500</b>		Total of lines below
19	Social Media Advertising	\$75,000	\$75,000	\$85,000	\$75,000	<b>\$310,000</b>		
20	Google Ads	\$0		\$10,000	\$10,000	<b>\$20,000</b>		
21	SMS Campaigns	\$4,000	\$2,500	\$2,500	\$2,500	<b>\$11,500</b>		
22	Photoshoots	\$50,000	\$50,000	\$45,000	\$40,000	<b>\$185,000</b>		
23	Brand Ambassadors / Influencers	\$25,000	\$25,000	\$50,000	\$25,000	<b>\$125,000</b>		
24	Events			\$25,000	\$20,000	<b>\$45,000</b>		Miami Swim Week in June (main show) / Miami Swim Week Buyers Event in July / Destination Celeb Dinner in August
25	Media Buyer	\$10,000	\$10,000	\$10,000	\$10,000	<b>\$40,000</b>		
26	Public Relations	\$15,500	\$15,500	\$15,500	\$15,500	<b>\$62,000</b>		
27	HR Software Expenses	\$100	\$100	\$100	\$100	<b>\$400</b>		Homebase
28	Business License & Permits	\$7,372	\$7,372			<b>\$14,744</b>		
29	Sales Tax Software Expenses	\$1,500	\$1,500	\$1,500	\$1,500	<b>\$6,000</b>		TaxJar
30	Computer System	\$15,000	\$15,000	\$15,000	\$15,000	<b>\$60,000</b>		Mailchimp
31	Bank Service Charges	\$3,836	\$3,836	\$4,670	\$4,170	<b>\$16,513</b>		Based on .56% rate on transactions
32	Business Insurance	\$450	\$450	\$450	\$450	<b>\$1,800</b>		\$2,600 every 6 months
33	Supplies	\$1,000	\$1,000	\$1,000	\$1,000	<b>\$4,000</b>		Misc office supplies
34	Rent	\$2,000	\$2,000	\$2,000	\$2,000	<b>\$8,000</b>		Open Satellite office near ShipBob for Returns after Warehouse closing
35	Utilities	\$500	\$500	\$500	\$500	<b>\$2,000</b>		
36	Repairs & Maintenance	\$1,000		\$1,000		<b>\$2,000</b>		
37	ShipBob OnBoarding					<b>\$0</b>		
38	Warehouse Move / Close	\$0	\$0	\$0	\$0	<b>\$0</b>		
39	Waste Management				\$280	<b>\$280</b>		Quarterly payment
40	Shopify	\$5,000	\$5,000	\$5,000	\$5,000	<b>\$20,000</b>		
41	Corporate Income Tax Payments	\$10,000	\$10,000	\$25,000	\$25,000	<b>\$70,000</b>		
42	SBA	\$9,979	\$9,979	\$9,979	\$9,979	<b>\$39,916</b>		
43	Customer Service Software	\$900	\$900	\$900	\$900	<b>\$3,600</b>		
44	Professional Services	\$5,700	\$5,700	\$5,700	\$5,700	<b>\$22,800</b>		Accountant and Legal Services
45	Subscription Services	\$1,000	\$1,000	\$1,000	\$1,000	<b>\$4,000</b>		
46	Misc Expenses	\$10,000	\$10,000	\$10,000	\$10,000	<b>\$40,000</b>		
47	Small Storage	\$500	\$500	\$500	\$500	<b>\$2,000</b>		
48	Contract Workers	\$2,500	\$2,000	\$2,500	\$2,500	<b>\$9,500</b>		Talent Pop (Customer Service)
54	<b>Total Operating Expenses</b>	<b>\$642,643</b>	<b>\$639,643</b>	<b>\$782,284</b>	<b>\$695,456</b>	<b>\$2,760,027</b>		
55	<b>Proj. Disposable Income/Creditor Payment</b>	<b>\$42,428</b>	<b>\$45,428</b>	<b>\$51,716</b>	<b>\$49,186</b>	<b>\$188,759</b>		



	B	C	D	E	F	G	H	I	J	K	L	M	N	S	T	U
1	MATTECOLLECTION															
2																
3																
4	Planned Expenses	Jan	Feb	March	April	May	June	July	August	September	October	November	December	Total		Comments
5	Swimsuits Sales	\$700,000	\$875,000	\$975,000	\$1,000,000	\$1,350,000	\$1,500,000	\$1,300,000	\$1,100,000	\$760,000	\$860,000	\$760,000	\$710,000	\$11,890,000		
6	Shipping Revenue	\$85,000	\$109,375	\$118,393	\$121,429	\$163,929	\$182,143	\$157,857	\$133,571	\$92,286	\$104,429	\$92,286	\$86,214	\$340,000		Based on average selling price of \$28 and \$8 shipping fee
7	Sales Tax Revenue	\$49,000	\$61,250	\$68,250	\$70,000	\$94,500	\$105,000	\$91,000	\$77,000	\$53,200	\$60,200	\$53,200	\$49,700	\$832,300		Based on 10% Sales tax
8	Total Revenue	\$834,000	\$1,045,625	\$1,161,643	\$1,191,429	\$1,608,429	\$1,787,143	\$1,548,857	\$1,310,571	\$905,486	\$1,024,629	\$905,486	\$845,914	\$14,169,211		
11																
12	Operating Expenses															
13	Inventory Expenses	\$245,000	\$306,250	\$341,250	\$350,000	\$472,500	\$525,000	\$455,000	\$385,000	\$266,000	\$301,000	\$266,000	\$248,500	\$4,161,500		
14	ShipBob / Shipping and Delivery Expenses	\$85,000	\$109,375	\$118,393	\$121,429	\$163,929	\$182,143	\$157,857	\$133,571	\$92,286	\$104,429	\$92,286	\$86,214	\$1,446,911		Based on \$28 selling price and USPS Shipping cost and cost of shipping supplies (bags, labels, tracking, insurance etc)
15	Sales Tax Expense	\$49,000	\$61,250	\$68,250	\$70,000	\$94,500	\$105,000	\$91,000	\$77,000	\$53,200	\$60,200	\$53,200	\$49,700	\$832,300		ShipBob takes over in June
16	Payroll	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$90,500	\$1,086,000		
17	Payroll Taxes	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$8,145	\$97,740		Based on 9% payroll tax
18	Marketing Campaigns/Photoshoots	\$184,500	\$279,250	\$335,550	\$369,000	\$557,000	\$626,500	\$540,500	\$394,000	\$224,100	\$287,100	\$227,600	\$192,600	\$4,217,700		Total of lines below
19	Social Media Advertising	\$105,000	\$113,750	\$126,750	\$130,000	\$175,500	\$195,000	\$169,000	\$143,000	\$98,800	\$111,800	\$98,800	\$92,300	\$1,559,700		
20	Google Ads	\$5,000	\$6,000	\$7,500	\$7,500	\$10,000	\$10,000	\$15,000	\$15,000	\$10,000	\$10,000	\$10,000	\$10,000	\$121,000		
21	SMS Campaigns	\$4,000	\$4,000	\$4,800	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$4,800	\$4,800	\$4,800	\$4,800	\$62,000		
22	Photoshoots	\$35,000	\$50,000	\$70,000	\$55,000	\$70,000	\$75,000	\$70,000	\$70,000	\$50,000	\$50,000	\$40,000	\$40,000	\$675,000		
23	Brand Ambassadors / Influencers	\$10,000	\$40,000	\$50,000	\$25,000	\$150,000	\$150,000	\$150,000	\$50,000	\$50,000	\$50,000	\$25,000	\$20,000	\$755,000		
24	Events		\$40,000	\$46,500	\$120,000	\$120,000	\$150,000	\$100,000	\$75,000		\$30,000	\$23,500		\$705,000		Womens History Month Event; Miami Swim Week in June (main show); Miami Swim Week Buyers Event in July; Destination Celeb Dinner in August; Holiday Event + Art Basel in Ded
25	Media Buyer	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$15,000	\$15,000	\$10,000	\$15,000	\$10,000	\$10,000	\$145,000		
26	Public Relations	\$15,500	\$15,500	\$20,000	\$15,500	\$15,500	\$15,500	\$15,500	\$20,000	\$15,500	\$15,500	\$15,500	\$15,500	\$195,000		
27	HR Software Expenses	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200		Homebase
28	Business License & Permits		\$35,423	\$35,423										\$70,846		
29	Sales Tax Software Expenses	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$24,000		TaxJar
30	Computer System	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000		Mailchimp
31	Bank Service Charges	\$4,670	\$5,856	\$6,505	\$6,672	\$9,007	\$10,008	\$8,674	\$7,339	\$5,071	\$5,738	\$5,071	\$4,737	\$79,348		Based on .56% rate on transactions
32	Business Insurance	\$5,000	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$9,500		
33	Supplies	\$2,000	\$2,000	\$2,000	\$1,500	\$2,500	\$2,500	\$2,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,000	\$22,000		Misc office supplies
34	Rent	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$84,000		Open small ATL office; Satellite office near ShipBob for Returns after Warehouse closing
35	Utilities	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$42,000		
36	Repairs & Maintenance & Cleaning	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000		
37	Office Move & Setup	\$15,000	\$10,000	\$5,000	\$10,000	\$2,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$42,500		
38	Waste Management	\$600			\$600			\$600			\$600			\$2,400		Quarterly payment
39	Shopify	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000		
40	Corporate Income Tax Payments	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$300,000		
41	SBA	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$119,748		
42	Customer Service Software	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000		
43	Professional Services	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$72,000		Accountant and Legal Services
44	Subscription Services	\$500	\$1,000	\$500	\$500	\$1,000	\$1,000	\$1,000	\$1,000	\$500	\$500	\$1,000	\$1,000	\$10,000		
45	Misc Expenses	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$120,000		
46	Cash Carry Over	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000		
47	Small Storage	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000		
48	Contract Workers	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$5,000	\$5,000	\$5,000	\$2,500	\$2,500	\$2,500	\$5,000	\$40,000		Talent Pop (Customer Service)
54	Total Operating Expenses	\$803,494	\$1,024,128	\$1,126,595	\$1,143,425	\$1,516,660	\$1,668,375	\$1,473,355	\$1,215,635	\$856,880	\$974,790	\$860,380	\$799,975	\$13,463,692		
55	Proj. Disposable Income/Creditor Payment	\$30,506	\$21,497	\$35,048	\$48,004	\$91,769	\$118,768	\$75,502	\$94,937	\$48,605	\$49,838	\$45,105	\$45,939	\$705,518		

	B	C	D	E	F	G	H	I	J	K	L	M	N	S	T	U
1	MATTE		COLLECTION		2025 BUDGET											
2																
3																
4	Planned Expenses															Comments
5	Swimsuits Sales	\$785,000	\$1,000,000	\$1,160,000	\$1,200,000	\$1,700,000	\$2,000,000	\$1,700,000	\$1,300,000	\$900,000	\$1,150,000	\$930,000	\$800,000	\$14,625,000		
6	Shipping Revenue	\$95,321	\$121,429	\$140,857	\$145,714	\$206,429	\$242,857	\$206,429	\$157,857	\$109,286	\$139,643	\$112,929	\$97,143	\$340,000		Based on average selling price of \$28 and \$8 shipping fee
7	Sales Tax Revenue	\$54,950	\$70,000	\$81,200	\$84,000	\$119,000	\$140,000	\$119,000	\$91,000	\$63,000	\$80,500	\$65,100	\$56,000	\$1,023,750		Based on 10% Sales tax
8	Total Revenue	\$935,271	\$1,191,429	\$1,382,057	\$1,429,714	\$2,025,429	\$2,382,857	\$2,025,429	\$1,548,867	\$1,072,286	\$1,370,143	\$1,108,029	\$953,143	\$17,424,643		
11																
12	Operating Expenses															
13	Inventory Expenses	\$274,750	\$350,000	\$406,000	\$420,000	\$595,000	\$700,000	\$595,000	\$455,000	\$315,000	\$402,500	\$325,500	\$280,000	\$5,118,750		
14	ShipBob / Shipping and Delivery Expenses	\$95,321	\$121,429	\$140,857	\$145,714	\$206,429	\$242,857	\$206,429	\$157,857	\$109,286	\$139,643	\$112,929	\$97,143	\$1,775,893		Based on \$28 selling price and USPS Shipping cost and cost of shipping supplies (bags, labels, tracking, insurance etc)
15	Sales Tax Expense	\$54,950	\$70,000	\$81,200	\$84,000	\$119,000	\$140,000	\$119,000	\$91,000	\$63,000	\$80,500	\$65,100	\$56,000	\$1,023,750		ShipBob takes over in June
16	Payroll	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000		
17	Payroll Taxes	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$9,000	\$108,000		Based on 9% payroll tax
18	Marketing Campaigns/Photoshoots	\$196,050	\$323,500	\$428,800	\$344,000	\$705,000	\$896,000	\$702,000	\$440,000	\$290,000	\$445,000	\$312,900	\$229,500	\$5,312,750		Total of lines below
19	Social Media Advertising	\$102,050	\$130,000	\$150,800	\$156,000	\$221,000	\$260,000	\$221,000	\$169,000	\$117,000	\$149,500	\$120,900	\$104,000	\$1,901,250		
20	Google Ads	\$5,000	\$5,000	\$7,500	\$10,000	\$10,000	\$15,000	\$15,000	\$15,000	\$10,000	\$7,500	\$5,000	\$5,000	\$110,000		
21	SMS Campaigns	\$3,500	\$5,000	\$5,000	\$5,000	\$6,000	\$6,000	\$6,000	\$6,000	\$5,000	\$5,000	\$4,000	\$2,500	\$59,000		
22	Photoshoots	\$40,000	\$50,000	\$75,000	\$70,000	\$70,000	\$95,000	\$70,000	\$70,000	\$70,000	\$70,000	\$50,000	\$45,000	\$775,000		
23	Brand Ambassadors / Influencers	\$20,000	\$60,000	\$100,000	\$70,000	\$200,000	\$280,000	\$200,000	\$60,000	\$55,000	\$80,000	\$25,000	\$40,000	\$1,190,000		
24	Events		\$43,000	\$60,000		\$160,000	\$200,000	\$150,000	\$80,000		\$100,000	\$75,000		\$868,000		Womens History Month Event; Miami Swim Week in June (main show); Miami Swim Week Buyers Event in July; Destination Celeb Dinner in August; Holiday Event + Art Basel in Ded
25	Media Buyer	\$10,000	\$15,000	\$15,000	\$15,000	\$20,000	\$20,000	\$20,000	\$20,000	\$15,000	\$15,000	\$15,000	\$15,000	\$195,000		
26	Public Relations	\$15,500	\$15,500	\$15,500	\$18,000	\$18,000	\$20,000	\$20,000	\$20,000	\$18,000	\$18,000	\$18,000	\$18,000	\$214,500		
27	HR Software Expenses	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,400		Homebase
28	Business License & Permits		\$43,562	\$43,562										\$87,123		
29	Sales Tax Software Expenses	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$24,000		TaxJar
30	Computer System	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000		Mailchimp
31	Bank Service Charges	\$5,238	\$6,672	\$7,740	\$8,006	\$11,342	\$13,344	\$11,342	\$8,674	\$6,005	\$7,673	\$6,205	\$5,338	\$97,578		Based on .56% rate on transactions
32	Business Insurance	\$6,000	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$1,800	\$11,400		
33	Supplies	\$2,500	\$2,500	\$2,000	\$2,000	\$3,000	\$3,000	\$2,000	\$1,500	\$1,500	\$1,500	\$1,500	\$1,000	\$24,000		Misc office supplies
34	Rent	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000	\$84,000		Open small ATL office; Satellite office near ShipBob for Returns after Warehouse closing
35	Utilities	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$42,000		
36	Repairs & Maintenance & Cleaning	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000		
37	Office Move & Setup	\$20,000	\$10,000	\$10,000	\$15,000	\$2,500	\$0	\$10,000	\$10,000	\$5,000	\$5,000	\$0	\$0	\$87,500		
38	Waste Management	\$600			\$600			\$600			\$600			\$2,400		Quarterly payment
39	Shopify	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000		
40	Corporate Income Tax Payments	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$37,000	\$444,000		
41	SBA	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$119,748		
42	Customer Service Software	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000		
43	Professional Services	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$72,000		Accountant and Legal Services
44	Subscription Services	\$1,000	\$1,000	\$500	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$11,500		
45	Misc Expenses	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$120,000		
46	Cash Carry Over	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000		
47	Small Storage	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000		
48	Contract Workers	\$1,500	\$2,500	\$2,000	\$2,500	\$2,500	\$5,000	\$2,000	\$5,000	\$2,500	\$2,500	\$2,500	\$4,000	\$34,500		Talent Pop (Customer Service)
54	Total Operating Expenses	\$890,088	\$1,165,141	\$1,356,637	\$1,256,800	\$1,879,750	\$2,235,180	\$1,883,350	\$1,404,010	\$1,027,270	\$1,319,895	\$1,061,613	\$907,989	\$16,387,692		
55	Proj. Disposable Income/Creditor Payment	\$45,183	\$26,287	\$25,420	\$172,915	\$145,679	\$147,677	\$142,079	\$144,847	\$45,016	\$50,248	\$46,416	\$45,183	\$1,036,951		

	B	C	D	E	F	G	H	I	J	K	L	M	N	S	T	U	
1	MATT ECOLLECTION																
2	2026 BUDGET																
3																	
4	Planned Expenses	Jan	Feb	March	April	May	June	July	August	September	October	November	December	Total		Comments	
5	Swimsuits Sales	\$975,000	\$1,125,000	\$1,200,000	\$1,500,000	\$2,200,000	\$2,400,000	\$2,000,000	\$1,400,000	\$1,100,000	\$1,100,000	\$1,000,000	\$1,000,000	\$17,000,000			
6	Shipping Revenue	\$118,393	\$136,607	\$145,714	\$182,143	\$267,143	\$291,429	\$242,857	\$170,000	\$133,571	\$133,571	\$121,429	\$121,429	\$340,000		Based on average selling price of \$28 and \$8 shipping fee	
7	Sales Tax Revenue	\$68,250	\$78,750	\$84,000	\$105,000	\$154,000	\$168,000	\$140,000	\$98,000	\$77,000	\$77,000	\$70,000	\$70,000	\$1,190,000		Based on 10% Sales tax	
8	Total Revenue	\$1,161,643	\$1,340,357	\$1,429,714	\$1,787,143	\$2,621,143	\$2,859,429	\$2,382,857	\$1,668,000	\$1,310,571	\$1,310,571	\$1,191,429	\$1,191,429	\$20,254,286			
11																	
12	Operating Expenses																
13	Inventory Expenses	\$341,250	\$393,750	\$420,000	\$525,000	\$770,000	\$840,000	\$700,000	\$490,000	\$385,000	\$385,000	\$350,000	\$350,000	\$5,950,000			
14	ShipBob / Shipping and Delivery Expenses	\$118,393	\$136,607	\$145,714	\$182,143	\$267,143	\$291,429	\$242,857	\$170,000	\$133,571	\$133,571	\$121,429	\$121,429	\$2,064,286		Based on \$28 selling price and USPS Shipping cost and cost of shipping supplies (bags, labels, tracking, insurance etc)	
15	Sales Tax Expense	\$68,250	\$78,750	\$84,000	\$105,000	\$154,000	\$168,000	\$140,000	\$98,000	\$77,000	\$77,000	\$70,000	\$70,000	\$1,190,000		ShipBob takes over in June	
16	Payroll	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$115,000	\$1,380,000			
17	Payroll Taxes	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$10,350	\$124,200		Based on 9% payroll tax	
18	Marketing Campaigns/Photoshoots	\$295,250	\$381,250	\$428,000	\$520,000	\$1,007,000	\$1,133,000	\$876,000	\$488,000	\$393,000	\$388,000	\$329,000	\$327,500	\$6,566,000		Total of lines below	
19	Social Media Advertising	\$126,750	\$146,250	\$156,000	\$195,000	\$286,000	\$312,000	\$260,000	\$182,000	\$143,000	\$143,000	\$130,000	\$130,000	\$2,210,000			
20	Google Ads	\$5,000	\$6,000	\$7,000	\$10,000	\$10,000	\$15,000	\$15,000	\$15,000	\$10,000	\$10,000	\$10,000	\$10,000	\$123,000			
21	SMS Campaigns	\$3,500	\$4,000	\$5,000	\$5,000	\$6,000	\$6,000	\$6,000	\$6,000	\$5,000	\$5,000	\$4,000	\$2,500	\$58,000			
22	Photoshoots	\$45,000	\$50,000	\$75,000	\$60,000	\$125,000	\$100,000	\$80,000	\$75,000	\$85,000	\$60,000	\$60,000	\$60,000	\$875,000			
23	Brand Ambassadors / Influencers	\$65,000	\$75,000	\$75,000	\$200,000	\$300,000	\$375,000	\$250,000	\$100,000	\$100,000	\$90,000	\$75,000	\$75,000	\$1,780,000			
24	Events		\$50,000	\$60,000		\$225,000	\$250,000	\$200,000	\$60,000		\$30,000			\$875,000		Womens History Month Event; Miami Swim Week in June (main show); Miami Swim Week Buyers Event in July; Destination Celeb Dinner in August; Holiday Event + Art Basel in Dec	
25	Media Buyer	\$25,000	\$25,000	\$25,000	\$25,000	\$30,000	\$50,000	\$40,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$345,000			
26	Public Relations	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$300,000			
27	HR Software Expenses	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,400		Homebase	
28	Business License & Permits		\$50,636	\$50,636										\$101,271			
29	Sales Tax Software Expenses	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$24,000		TaxJar	
30	Computer System	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000		Mailchimp	
31	Bank Service Charges	\$6,505	\$7,506	\$8,006	\$10,008	\$14,678	\$16,013	\$13,344	\$9,341	\$7,339	\$7,339	\$6,672	\$6,672	\$113,424		Based on .56% rate on transactions	
32	Business Insurance	\$7,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$13,000			
33	Supplies	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000		Misc office supplies	
34	Rent	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$120,000		Open small ATL office; Satellite office near ShipBob for Returns after Warehouse closing	
35	Utilities	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$48,000			
36	Repairs & Maintenance & Cleaning	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$24,000			
37	Office Furniture	\$15,000	\$10,000	\$5,000	\$10,000	\$3,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$43,000			
38	Waste Management	\$1,000			\$1,000			\$1,000			\$1,000			\$4,000		Quarterly payment	
39	Shopify	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000			
40	Corporate Income Tax Payments	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$480,000			
41	SBA	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$119,748			
42	Customer Service Software	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000			
43	Professional Services	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$72,000		Accountant and Legal Services	
44	Subscription Services	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$12,000			
45	Misc Expenses	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$120,000			
46	Caash Carry Over	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$240,000			
47	Small Storage	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000			
48	Contract Workers	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$4,000	\$5,000	\$5,000	\$2,500	\$2,500	\$2,500	\$5,000	\$41,500		Talent Pop (Customer Service)	
54	Total Operating Expenses	\$1,115,677	\$1,323,528	\$1,406,385	\$1,618,180	\$2,480,850	\$2,714,470	\$2,240,230	\$1,522,370	\$1,260,440	\$1,256,440	\$1,141,630	\$1,142,630	\$19,222,829			
55	Proj. Disposable Income/Creditor Payment	\$45,966	\$16,829	\$23,329	\$168,963	\$140,293	\$144,958	\$142,627	\$145,630	\$50,132	\$54,132	\$49,799	\$48,799	\$1,031,457			

	B	C	D	E	F	G	H	I	J	O	P	Q
1												
2	MATTECOLLECTION											
3	2027 BUDGET											
4												
5	Planned Expenses	Jan	Feb	March	April	May	June	July	August	Total		Comments
6	Swimsuits Sales	\$1,200,000	\$1,350,000	\$1,450,000	\$1,800,000	\$2,200,000	\$2,500,000	\$2,100,000	\$1,650,000	\$14,250,000		
7	Shipping Revenue	\$145,714	\$163,929	\$176,071	\$218,571	\$267,143	\$303,571	\$255,000	\$200,357	\$340,000		Based on average selling price of \$28 and \$8 shipping fee
8	Sales Tax Revenue	\$84,000	\$94,500	\$101,500	\$126,000	\$154,000	\$175,000	\$147,000	\$115,500	\$997,500		Based on 10% Sales tax
9	Total Revenue	\$1,429,714	\$1,608,429	\$1,727,571	\$2,144,571	\$2,621,143	\$2,978,571	\$2,502,000	\$1,965,857	\$16,977,857		
11												
12	Operating Expenses											
13	Inventory Expenses	\$420,000	\$472,500	\$507,500	\$630,000	\$770,000	\$875,000	\$735,000	\$577,500	\$4,987,500		
14	ShipBob / Shipping and Delivery Expenses	\$145,714	\$163,929	\$176,071	\$218,571	\$267,143	\$303,571	\$255,000	\$200,357	\$1,730,357		Based on \$28 selling price and USPS Shipping cost and cost of shipping supplies (bags, labels, tracking, insurance etc)
15	Sales Tax Expense	\$84,000	\$94,500	\$101,500	\$126,000	\$154,000	\$175,000	\$147,000	\$115,500	\$997,500		ShipBob takes over in June
16	Payroll	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$1,200,000		
17	Payroll Taxes	\$13,500	\$13,500	\$13,500	\$13,500	\$13,500	\$13,500	\$13,500	\$13,500	\$108,000		Based on 9% payroll tax
18	Marketing Campaigns/Photoshoots	\$378,500	\$455,500	\$516,000	\$654,000	\$937,000	\$1,136,000	\$874,000	\$585,500	\$5,536,500		Total of lines below
19	Social Media Advertising	\$156,000	\$175,500	\$188,500	\$234,000	\$286,000	\$325,000	\$273,000	\$214,500	\$1,852,500		
20	Google Ads	\$5,000	\$6,000	\$7,500	\$10,000	\$15,000	\$15,000	\$15,000	\$15,000	\$88,500		
21	SMS Campaigns	\$2,500	\$4,000	\$5,000	\$5,000	\$6,000	\$6,000	\$6,000	\$6,000	\$40,500		
22	Photoshoots	\$70,000	\$70,000	\$75,000	\$100,000	\$100,000	\$90,000	\$90,000	\$80,000	\$675,000		
23	Brand Ambassadors / Influencers	\$85,000	\$80,000	\$100,000	\$225,000	\$250,000	\$350,000	\$300,000	\$150,000	\$1,540,000		
24	Events		\$50,000	\$60,000		\$200,000	\$250,000	\$90,000	\$40,000	\$690,000		Womens History Month Event; Miami Swim Week in June (main show); Miami Swim Week Buyers Event in July; Destination Celeb Dinner in August; Holiday Event + Art Basel in Dec
25	Media Buyer	\$30,000	\$40,000	\$50,000	\$50,000	\$50,000	\$70,000	\$70,000	\$50,000	\$410,000		
26	Public Relations	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$240,000		
27	HR Software Expenses	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$2,400		Homebase
28	Business License & Permits		\$42,445	\$42,445						\$84,889		
29	Sales Tax Software Expenses	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$16,000		TaxJar
30	Computer System	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$160,000		Mailchimp
31	Bank Service Charges	\$8,006	\$9,007	\$9,674	\$12,010	\$14,678	\$16,680	\$14,011	\$11,009	\$95,076		Based on .56% rate on transactions
32	Business Insurance	\$10,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$24,000		
33	Supplies	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$28,000		Misc office supplies
34	Rent	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$120,000		Open LA or Miami office; Satellite office near ShipBob for Returns after Warehouse closing
35	Utilities	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$4,500	\$36,000		
36	Repairs & Maintenance & Cleaning	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$24,000		
37	Office Furniture	\$15,000	\$10,000	\$4,000	\$10,000	\$5,000	\$0	\$0	\$0	\$44,000		
38	Waste Management	\$1,200			\$1,200			\$1,200		\$3,600		Quarterly payment
39	Shopify	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$40,000		
40	Corporate Income Tax Payments	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$400,000		
41	SBA	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$9,979	\$79,832		
42	Customer Service Software	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$8,000		
43	Professional Services	\$6,500	\$6,500	\$6,500	\$6,500	\$6,500	\$6,500	\$6,500	\$6,500	\$52,000		Accountant and Legal Services
44	Subscription Services	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$8,000		
45	Misc Expenses	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$120,000		
46	Cash Carry Over	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$160,000		
47	Small Storage	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$4,000		
48	Contract Workers	\$2,000	\$2,000	\$2,000	\$3,000	\$5,000	\$5,000	\$5,000	\$5,000	\$29,000		Talent Pop (Customer Service)
54	Total Operating Expenses	\$1,385,200	\$1,572,659	\$1,681,969	\$1,977,560	\$2,475,600	\$2,834,030	\$2,353,990	\$1,817,645	\$16,098,654		
55	Proj. Disposable Income/Creditor Payment	\$44,515	\$35,769	\$45,602	\$167,011	\$145,543	\$144,541	\$148,010	\$148,212	\$879,203		

**Exhibit “D”**

**Estimated Class 3 Claims**





### **CERTIFICATE OF SERVICE**

I certify that on the date specified herein below I cause to be served a copy of the foregoing documents via first class United States mail in a properly addressed envelope with sufficient postage affixed thereto to ensure delivery upon the parties listed below:

Office of the United States Trustee  
362 Richard B. Russell Federal Bldg.  
75 Ted Turner Drive, SW  
Atlanta, Georgia 30303

This 23<sup>rd</sup> day of June, 2023.

### **JONES & WALDEN LLC**

/s/ Leslie M. Pineyro  
Leslie M. Pineyro  
Georgia Bar No. 969800  
Attorney for Debtor  
699 Piedmont Ave NE  
Atlanta, Georgia 30308  
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